
Azbil Corporation and Consolidated Subsidiaries

*Consolidated Financial Statements
for the Year Ended March 31, 2022,
and Independent Auditor's Report*

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Azbil Corporation:

Opinion

We have audited the consolidated financial statements of Azbil Corporation and its consolidated subsidiaries (the "Group"), which comprise the consolidated balance sheet as of March 31, 2022, and the consolidated statement of income, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies, all expressed in Japanese yen.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as of March 31, 2022, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with accounting principles generally accepted in Japan.

Convenience Translation

Our audit also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in accordance with the basis stated in Note 1 to the consolidated financial statements. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the provisions of the Code of Professional Ethics in Japan, and we have fulfilled our other ethical responsibilities as auditors. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matter

A key audit matter is a matter that, in our professional judgment, was of most significance in our audit of the consolidated financial statements of the current period. The matter was addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on the matter.

Revenue recognition for construction contracts	
Key Audit Matter Description	How the Key Audit Matter Was Addressed in the Audit
<p>The Group sells automatic control systems, which utilize measurement technology and control technology, in the building markets and the factory and industrial plant markets. As stated in Note 2, "Summary of Significant Accounting Policies, k. Revenue recognition" to the consolidated financial statements, the Group recognizes revenue over time based on the stage of completion, assuming that performance obligations for construction contracts would be reliable corresponding to the progress of engineering services in accordance with Accounting Standards Board of Japan ("ASBJ") Statement No. 29, "Accounting Standard for Revenue Recognition" and ASBJ Guidance No. 30, "Guidance on Accounting Standard for Revenue Recognition" as stated in Note 2). Regarding the calculation of stage of completion, the cost proportional method is used, which calculates it by the proportion of construction costs incurred for work performed by the balance sheet date to the estimated total construction costs.</p> <p>Net sales of ¥256,551 million was recorded on the consolidated income statement for the year ended March 31, 2022, and included ¥68,283 million related to construction contracts and accounted for 26.6% of net sales.</p> <p>The construction costs mainly consist of (1) costs of in-house products such as measuring instruments and central monitoring systems, (2) subcontracted costs such as wiring, and (3) direct labor costs for site management. In principle, costs incurred to date and estimated total construction costs are controlled by job order costing per project order.</p> <p>Revenue for construction contracts is recognized over time with progress towards completion measured using the cost based input method and is not supported by the objective fact such as inspection by the customer, therefore, in establishing estimated total construction costs and aggregating costs incurred, which are the basis for calculating the stage of completion of the contract, the following situations could be anticipated. As those are especially important for our audit of the consolidated financial statements for the current year, we determined them as a key audit matter.</p>	<p>Our audit procedures for both estimated total construction costs and costs incurred, which are the basis for calculating the stage of completion of the contract, included the following, among others:</p> <ul style="list-style-type: none"> • We evaluated the design and operating effectiveness of internal controls over establishing estimated total construction costs. In particular, regarding estimation of total construction costs we examined whether in the working budget meetings work hours, unit labor costs, and expenses are revised in alignment with design specifications and the construction environment. • In order to determine whether total construction costs were estimated with a high level of accuracy, we continually obtained estimates of total construction costs by each cost item from the beginning of construction, and tested for any irregularities in the changes in total construction costs by each cost item. In the procedure, we inquired of the appropriate personnel in-charge about the changes of estimated total costs by each cost item in order to understand if there were any unreasonable changes. • Regarding the probability of expected additional costs not being reflected in the estimated total construction costs in a timely and appropriate manner when a customer requires a change of specifications, we inspected the monthly construction progress report documents and meeting minutes where important projects were discussed and business results were reported to examine whether additional costs were reflected in estimated total construction costs in a timely and appropriate manner for projects in which additional costs were expected to be incurred. • We evaluated the design and operating effectiveness of internal controls over the aggregation of costs incurred. In particular, we examined whether the appropriate approval authorities evaluated if costs incurred in construction were consistent with monthly estimated costs by each cost item. Regarding the costing systems for both product costs and costs per project order, with the assistance of our IT specialists, we obtained an understanding of the costing process, then examined whether the system logic is appropriate, whether the system is appropriately designed to aggregate the actual cost, and whether the system settings are consistent with the stipulated segregation of duty to prevent fraudulent cost transfers to other project order.

<ul style="list-style-type: none"> • There are cases where it is difficult to select an appropriate construction method and determine the details of the specifications depending on the details of the design such as where relatively new technology is used to execute a construction project. In those cases, the amount of recorded revenue could be misstated because the total construction costs are not appropriately estimated and the calculated stage of completion of the contract could not represent the actual stage of completion of the contract. • The calculated stage of completion of the contract could be erroneously high and revenue could be overstated, when additional costs are expected to be incurred due to the request to change its specifications from customers but are not reflected in the estimated total contraction costs in a timely and appropriate manner. • Due to the inclusion of costs which are not related to the project order, the calculated stage of completion of the contract could be erroneously high and revenue could be overstated. 	<ul style="list-style-type: none"> • In order to determine that costs incurred are appropriately aggregated, we inspected cost transfer application forms to identify any irregular cost transfers. Regarding projects with significant progress near the year-end, we tested details of costs incurred by understanding the progress of in-house product installations and wiring construction etc., inspecting monthly construction progress reports and examining consistency between the initial and most recent estimated total construction costs. • Regarding subcontracting costs which were one of the major costs incurred to date with significant amounts, in order to examine the consistency with the project orders, we sent confirmation letters to subcontractors and tested (1) the order details, including the name of the project, (2) the amount of orders received by the subcontractors, and (3) the amount already inspected which the subcontractors recognized. • Regarding significant consolidated subsidiary that applies an input method based on costs incurred to measure its progress towards completion related to revenue recognition for construction contracts, we instructed the subsidiary's auditor of the consolidated subsidiary to perform the following procedures, among others, for revenue recognition for construction contracts, then we evaluated by discussing with the subsidiary's auditor as needed. <ul style="list-style-type: none"> —Understanding of the operational flow including IT systems —Understanding of relevant internal controls —Risk assessment —Evaluation of the validity of estimated total construction costs and an individual examination of aggregated costs incurred to date
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Other Information

Other information comprises the information included in the Group's disclosure documents accompanying the audited consolidated financial statements, but does not include the consolidated financial statements and our auditor's report thereon.

We determined that no such information existed and therefore, we did not perform any work thereon.

Responsibilities of Management and Audit & Supervisory Board Members and the Audit & Supervisory Board for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern in accordance with accounting principles generally accepted in Japan and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Audit & Supervisory Board members and the Audit & Supervisory Board are responsible for overseeing the Directors' execution of duties relating to the design and operating effectiveness of the controls over the Group's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in Japan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks. The procedures selected depend on the auditor's judgment. In addition, we obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain, when performing risk assessment procedures, an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate whether the overall presentation and disclosures of the consolidated financial statements are in accordance with accounting principles generally accepted in Japan, as well as the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with Audit & Supervisory Board members and the Audit & Supervisory Board regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide Audit & Supervisory Board members and the Audit & Supervisory Board with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with Audit & Supervisory Board members and the Audit & Supervisory Board, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Interest Required to Be Disclosed by the Certified Public Accountants Act of Japan

Our firm and its designated engagement partners do not have any interest in the Group which is required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.

Deloitte Touche Tohmatsu LLC
August 4, 2022

Azbil Corporation and Consolidated Subsidiaries

Consolidated Balance Sheet March 31, 2022

ASSETS	Millions of Yen		Thousands of U.S. Dollars (Note 1)	LIABILITIES AND EQUITY	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2022	2021	2022		2022	2021	2022
CURRENT ASSETS:				CURRENT LIABILITIES:			
Cash and cash equivalents (Note 14)	¥ 77,891	¥ 90,653	\$ 638,451	Short-term borrowings (Notes 6 and 14)	¥ 8,032	¥ 8,997	\$ 65,836
Marketable securities (Note 4)	9,700	12,200	79,508	Current portion of long-term debt (Notes 6 and 14)	521	462	4,273
Notes and accounts receivable:				Notes and accounts payable:			
Trade notes and accounts (Notes 3 and 14)		82,143		Trade (Note 14)	22,991	31,951	188,447
Trade notes (Notes 3 and 14)	14,971		122,715	Other	2,016	2,521	16,523
Trade accounts (Notes 3 and 14)	54,988		450,724	Income taxes payable	6,758	6,071	55,395
Contract assets	16,176		132,591	Accrued bonuses	10,888	9,989	89,242
Other	2,453	1,987	20,108	Other accrued expenses and current liabilities	18,246	16,468	149,570
Allowance for doubtful receivables	(424)	(369)	(3,474)				
Inventories (Note 5)	28,684	24,514	235,114	Total current liabilities	69,452	76,459	569,286
Prepaid expenses and other current assets	6,355	8,472	52,091				
				LONG-TERM LIABILITIES:			
Total current assets	210,794	219,600	1,727,828	Long-term debt (Notes 6 and 14)	1,803	1,749	14,775
PROPERTY, PLANT AND EQUIPMENT:				Liability for retirement benefits (Note 7)	1,890	1,830	15,494
Land	6,441	6,411	52,796	Deferred tax liabilities (Note 9)	454	181	3,724
Buildings and structures	42,137	41,417	345,385	Provision for stock payment	1,928	1,635	15,802
Machinery and equipment	18,897	18,520	154,896	Other long-term liabilities	1,383	2,135	11,335
Furniture and fixtures	20,541	20,233	168,371				
Lease assets (Note 13)	3,050	2,742	24,999	Total long-term liabilities	7,458	7,530	61,130
Construction in progress	7,082	825	58,053				
Total	98,148	90,148	804,500	COMMITMENTS AND CONTINGENT LIABILITIES			
Accumulated depreciation	(64,979)	(63,086)	(532,618)	(Note 16)			
				EQUITY (Note 8):			
Net property, plant and equipment	33,169	27,062	271,882	Common stock—authorized, 559,420,000 shares; issued, 145,200,884 shares	10,523	10,523	86,252
INVESTMENTS AND OTHER ASSETS:				Capital surplus	11,671	11,671	95,662
Investment securities (Notes 4 and 14)	19,071	22,215	156,318	Retained earnings	190,263	177,900	1,559,537
Investments in and advances to unconsolidated subsidiaries and associated companies	665	659	5,452	Treasury stock—at cost, 7,912,745 shares in 2022 and 5,681,473 shares in 2021	(23,667)	(13,709)	(193,993)
Deposits	3,037	3,059	24,892	Accumulated other comprehensive income:			
Software	4,944	4,144	40,528	Unrealized gain on available-for-sale securities	9,173	11,108	75,190
Deferred tax assets (Note 9)	3,316	2,382	27,181	Deferred (loss) gain on derivatives under hedge accounting	(74)	25	(610)
Other assets	5,056	5,476	41,429	Foreign currency translation adjustments	2,442	699	20,017
				Defined retirement benefit plans	(16)	(26)	(135)
Total investments and other assets	36,089	37,935	295,800	Total	200,315	198,191	1,641,920
				Noncontrolling interests	2,827	2,417	23,174
				Total equity	203,142	200,608	1,665,094
TOTAL	¥ 280,052	¥ 284,597	\$ 2,295,510	TOTAL	¥ 280,052	¥ 284,597	\$ 2,295,510

See notes to consolidated financial statements.

Azbil Corporation and Consolidated Subsidiaries

Consolidated Statement of Income Year Ended March 31, 2022

	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	<u>2022</u>	<u>2021</u>	<u>2022</u>
NET SALES	¥ 256,552	¥ 246,821	\$ 2,102,882
COST OF SALES	<u>150,846</u>	<u>147,452</u>	<u>1,236,442</u>
Gross profit	105,706	99,369	866,440
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES (Note 12)	<u>77,474</u>	<u>73,649</u>	<u>635,033</u>
Operating income	<u>28,232</u>	<u>25,720</u>	<u>231,407</u>
OTHER INCOME (EXPENSES):			
Interest income	157	131	1,285
Dividend income	646	546	5,303
Interest expense	(124)	(136)	(1,014)
Foreign currency exchange gain	632	92	5,181
Loss on disposals of property, plant and equipment, gain on sales of property, plant and equipment	(113)	196	(930)
Gain on sales of investment securities—net (Note 4)	858	1,486	7,030
Loss on business restructuring	(219)		(1,793)
Others—net (Note 11)	<u>(25)</u>	<u>(26)</u>	<u>(202)</u>
Other income—net	<u>1,812</u>	<u>2,289</u>	<u>14,860</u>
INCOME BEFORE INCOME TAXES	<u>30,044</u>	<u>28,009</u>	<u>246,267</u>
INCOME TAX EXPENSE (Note 9):			
Current	8,373	6,722	68,629
Deferred	<u>250</u>	<u>890</u>	<u>2,052</u>
Total income tax expense	<u>8,623</u>	<u>7,612</u>	<u>70,681</u>
NET INCOME	21,421	20,397	175,586
NET INCOME ATTRIBUTABLE TO NONCONTROLLING INTERESTS	<u>(637)</u>	<u>(479)</u>	<u>(5,224)</u>
NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT	<u>¥ 20,784</u>	<u>¥ 19,918</u>	<u>\$ 170,362</u>
	Yen		U.S. Dollars (Note 1)
PER SHARE OF COMMON STOCK (Note 2.t):			
Net income	¥ 150.79	¥ 142.77	\$ 1.24
Cash dividends applicable to the year	60.00	55.00	0.49

See notes to consolidated financial statements.

Azbil Corporation and Consolidated Subsidiaries

Consolidated Statement of Comprehensive Income Year Ended March 31, 2022

	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	<u>2022</u>	<u>2021</u>	<u>2022</u>
NET INCOME	<u>¥21,421</u>	<u>¥20,397</u>	<u>\$ 175,586</u>
OTHER COMPREHENSIVE INCOME (Note 17):			
Unrealized (loss) gain on available-for-sale securities	(1,935)	2,265	(15,861)
Deferred (loss) gain on derivatives under hedge accounting	(99)	53	(813)
Foreign currency translation adjustments	1,938	(170)	15,882
Defined retirement benefit plans	<u>9</u>	<u>(9)</u>	<u>75</u>
Total other comprehensive income	<u>(87)</u>	<u>2,139</u>	<u>(717)</u>
COMPREHENSIVE INCOME	<u>¥21,334</u>	<u>¥22,536</u>	<u>\$ 174,869</u>
TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO:			
Owners of the parent	¥20,503	¥22,044	\$ 168,055
Noncontrolling interests	831	492	6,814

See notes to consolidated financial statements.

Azbil Corporation and Consolidated Subsidiaries

Consolidated Statement of Changes in Equity Year Ended March 31, 2022

	Thousands	Millions of Yen										
	Number of Shares of Common Stock Outstanding	Accumulated Other Comprehensive Income										
		Common Stock	Capital Surplus	Retained Earnings	Treasury Stock	Unrealized Gain (Loss) on Available- for-Sale Securities	Deferred Gain (Loss) on Derivatives under Hedge Accounting	Foreign Currency Translation Adjustments	Defined Retirement Benefit Plans	Total	Noncontrolling Interests	Total Equity
BALANCE, MARCH 31, 2020	139,502	¥10,523	¥11,671	¥165,055	¥(13,740)	¥ 8,843	¥(28)	¥ 893	¥(27)	¥183,190	¥2,112	¥185,302
Net income attributable to owners of the parent				19,918						19,918		19,918
Cash dividends, ¥50 per share				(7,073)						(7,073)		(7,073)
Purchase of treasury stock	(1)				(6)					(6)		(6)
Disposal of treasury stock	19				37					37		37
Retirement of treasury stock												
Net change in the year						2,265	53	(194)	1	2,125	305	2,430
BALANCE, MARCH 31, 2021	139,520	10,523	11,671	177,900	(13,709)	11,108	25	699	(26)	198,191	2,417	200,608
Net income attributable to owners of the parent				20,784						20,784		20,784
Cash dividends, ¥60 per share				(8,421)						(8,421)		(8,421)
Purchase of treasury stock	(2,254)				(10,004)					(10,004)		(10,004)
Disposal of treasury stock	23				46					46		46
Retirement of treasury stock												
Net change in the year						(1,935)	(99)	1,743	10	(281)	410	129
BALANCE, MARCH 31, 2022	137,289	¥10,523	¥11,671	¥190,263	¥(23,667)	¥ 9,173	¥(74)	¥2,442	¥(16)	¥200,315	¥2,827	¥203,142

Azbil Corporation and Consolidated Subsidiaries

Consolidated Statement of Changes in Equity Year Ended March 31, 2022

	Thousands of U.S. Dollars (Note 1)										
	Accumulated Other Comprehensive Income								Total	Noncontrolling Interests	Total Equity
	Common Stock	Capital Surplus	Retained Earnings	Treasury Stock	Unrealized Gain (Loss) on Available-for-Sale Securities	Deferred Gain (Loss) on Derivatives under Hedge Accounting	Foreign Currency Translation Adjustments	Defined Retirement Benefit Plans			
BALANCE, MARCH 31, 2021	\$ 86,252	\$ 95,662	\$ 1,458,199	\$ (112,369)	\$ 91,051	\$ 203	\$ 5,732	\$ (216)	\$ 1,624,514	\$ 19,808	\$ 1,644,322
Net income attributable to owners of the parent			170,362						170,362		170,362
Cash dividends, \$0.49 per share			(69,024)						(69,024)		(69,024)
Purchase of treasury stock				(81,998)					(81,998)		(81,998)
Disposal of treasury stock				374					374		374
Retirement of treasury stock											
Net change in the year					(15,861)	(813)	14,285	81	(2,308)	3,366	1,058
BALANCE, MARCH 31, 2022	<u>\$ 86,252</u>	<u>\$ 95,662</u>	<u>\$ 1,559,537</u>	<u>\$ (193,993)</u>	<u>\$ 75,190</u>	<u>\$ (610)</u>	<u>\$ 20,017</u>	<u>\$ (135)</u>	<u>\$ 1,641,920</u>	<u>\$ 23,174</u>	<u>\$ 1,665,094</u>

See notes to consolidated financial statements.

Azbil Corporation and Consolidated Subsidiaries

Consolidated Statement of Cash Flows Year Ended March 31, 2022

	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	<u>2022</u>	<u>2021</u>	<u>2022</u>
OPERATING ACTIVITIES:			
Income before income taxes	¥30,044	¥28,009	\$ 246,267
Adjustments for:			
Income taxes—paid	(7,846)	(7,312)	(64,309)
Depreciation and amortization	4,847	4,484	39,733
Reversal of doubtful receivables	27	(7)	220
Increase (decrease) in accrued bonuses	831	(848)	6,811
Foreign currency exchange gain	(505)	(53)	(4,136)
Loss (gain) on sales of property, plant, equipment and others—net	113	(196)	930
Gain on sales and valuation of investment securities—net	(858)	(1,476)	(7,030)
Loss on business restructuring	219		1,793
Changes in assets and liabilities:			
Decrease in notes and accounts receivable (Note 3)		3,169	
Increase in trade receivables, and contract assets (Note 3)	(3,055)		(25,044)
(Increase) decrease in inventories	(3,729)	779	(30,567)
Decrease in notes and accounts payable	(9,541)	(6,486)	(78,208)
Increase (decrease) in liability for retirement benefits	63	(485)	520
Decrease in net defined benefit assets	1		6
Increase in provision for stock payment	340	354	2,785
(Increase) decrease in other assets	(561)	395	(4,595)
(Decrease) increase in other liabilities	(149)	2,303	(1,221)
Others—net	(121)	(28)	(999)
Total adjustments	(19,924)	(5,407)	(163,311)
Net cash provided by operating activities	10,120	22,602	82,956
INVESTING ACTIVITIES:			
Proceeds from sales of property, plant and equipment	12	1,163	99
Purchases of property, plant and equipment	(8,878)	(3,260)	(72,769)
Purchases of intangible assets	(1,368)	(1,227)	(11,216)
Proceeds from sales of investment securities	1,240	2,373	10,167
Proceeds from sales of beneficiary securities of trust	7,412	8,786	60,758
Purchases of beneficiary securities of trust	(5,078)	(8,136)	(41,620)
Proceeds from sales of marketable securities	18,300	23,700	150,000
Purchases of marketable securities	(15,800)	(22,200)	(129,508)
Purchases of shares of subsidiaries and associates		(451)	
Proceeds from liquidation of subsidiaries and associates		147	
Others—net	169	(611)	1,380
Net cash (used in) provided by investing activities	(3,991)	284	(32,709)
FORWARD	¥ 6,129	¥22,886	\$ 50,247

Azbil Corporation and Consolidated Subsidiaries

Consolidated Statement of Cash Flows Year Ended March 31, 2022

	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	<u>2022</u>	<u>2021</u>	<u>2022</u>
FORWARD	¥ 6,129	¥ 22,886	\$ 50,247
FINANCING ACTIVITIES:			
Net (decrease) increase in short-term borrowings	(1,129)	726	(9,254)
Repayment of long-term debt	(39)	(28)	(320)
Purchases of treasury stock	(10,004)	(6)	(81,998)
Cash dividends paid	(8,419)	(7,073)	(69,013)
Dividends paid to noncontrolling interests	(422)	(192)	(3,455)
Others—net	<u>(571)</u>	<u>(423)</u>	<u>(4,687)</u>
Net cash used in financing activities	<u>(20,584)</u>	<u>(6,996)</u>	<u>(168,727)</u>
FOREIGN CURRENCY TRANSLATION ADJUSTMENTS ON CASH AND CASH EQUIVALENTS	<u>1,693</u>	<u>19</u>	<u>13,876</u>
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(12,762)	15,909	(104,604)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	<u>90,653</u>	<u>74,744</u>	<u>743,055</u>
CASH AND CASH EQUIVALENTS, END OF YEAR	<u>¥77,891</u>	<u>¥90,653</u>	<u>\$ 638,451</u>

See notes to consolidated financial statements.

Azbil Corporation and Consolidated Subsidiaries

Notes to Consolidated Financial Statements Year Ended March 31, 2022

1. BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations and in accordance with accounting principles generally accepted in Japan, which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards ("IFRS").

In preparing these consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan. In addition, certain reclassifications have been made in the 2021 consolidated financial statements to conform to the classifications used in 2022.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which Azbil Corporation ("Azbil") is incorporated and operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥122 to \$1, the approximate rate of exchange as of March 31, 2022. Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- a. Consolidation**—The consolidated financial statements as of March 31, 2022, include the accounts of Azbil and its 46 (47 in 2021) significant subsidiaries (together, the "Azbil Group").

Under the control and influence concepts, those companies in which Azbil, directly or indirectly, is able to exercise control over operations are fully consolidated, and those companies over which the Azbil Group has the ability to exercise significant influence are accounted for by the equity method.

Investment in 1 (1 in 2021) associated company is accounted for by the equity method.

Investments in the remaining unconsolidated subsidiaries and associated companies are stated at cost. If the equity method of accounting had been applied to the investments in these companies, the effect on the accompanying consolidated financial statements would not be material.

All significant intercompany balances and transactions have been eliminated in consolidation. All material unrealized profit included in assets resulting from transactions within the Azbil Group is eliminated.

- b. Cash Equivalents**—Cash equivalents are short-term investments that are readily convertible into cash and exposed to insignificant risk of changes in value.

Cash equivalents include time deposits, certificates of deposit, beneficiary securities of trust under resale agreements and commercial paper, all of which mature or become due within three months of the date of acquisition.

- c. Inventories**—Inventories, other than raw materials, are principally stated at the lower of cost, determined by the specific identification method, or net selling value. Raw materials are principally stated at the lower of cost, determined by the moving-average method, or net selling value.

- d. Allowance for Doubtful Receivables**—The allowance for doubtful receivables is stated in amounts considered to be appropriate based on the Azbil Group's past credit loss experience and an evaluation of potential losses in the receivables outstanding.
- e. Marketable and Investment Securities**—Marketable and investment securities are classified and accounted for, depending on management's intent, as follows: (1) trading securities, which are held for the purpose of earning capital gains in the near term, are reported at fair value, and the related unrealized gains and losses are included in earnings; (2) held-to-maturity debt securities, for which there is a positive intent and ability to hold to maturity, are reported at amortized cost; and (3) available-for-sale securities, which are not classified as either of the aforementioned securities, are reported at fair value, with unrealized gains and losses, net of applicable taxes, reported in a separate component of equity.

Nonmarketable available-for-sale equity securities are stated at cost determined by the moving-average method. For other-than-temporary declines in fair value, investment securities are reduced to net realizable value by a charge to income.

Effective April 1, 2021, the Azbil Group applied Accounting Standards Board of Japan ("ASBJ") Statement No. 30, "Accounting Standard for Fair Value Measurement" and ASBJ Guidance No. 31, "Implementation Guidance on Accounting Standard for Fair Value Measurement," and revised related ASBJ Statements and ASBJ Guidance (the "New Accounting Standards"). Under the New Accounting Standards, nonmarketable available-for-sale equity securities are stated at cost, while under the previous accounting standards, nonmarketable available-for-sale securities are stated at cost. The Azbil Group applied the New Accounting Standards prospectively. As a result, the consolidated financial statements are unaffected.

- f. Property, Plant and Equipment**—Property, plant and equipment are stated at cost. Depreciation for Azbil and its consolidated domestic subsidiaries is computed by the declining-balance method, while the straight-line method is applied to buildings acquired after April 1, 1998, and to facilities attached to buildings and structures acquired after April 1, 2016. Depreciation of consolidated foreign subsidiaries is mainly computed by the straight-line method. Equipment held for lease is depreciated by the straight-line method over the respective lease periods.

The range of useful lives is from 15 to 50 years for buildings and structures, from 4 to 9 years for machinery and equipment, and from 2 to 6 years for furniture and fixtures.

- g. Software**—Software is carried at cost less accumulated amortization, which is calculated by the straight-line method principally over 5 to 10 years.
- h. Long-Lived Assets**—The Azbil Group reviews its long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset or asset group may not be recoverable. An impairment loss is recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and the eventual disposition of the asset or asset group. The impairment loss would be measured as the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and the eventual disposition of the asset or the net selling price at disposition.
- i. Retirement and Pension Plans**—Azbil and certain subsidiaries have defined benefit pension plans and defined contribution pension plans covering retired employees.

Some of the consolidated subsidiaries have defined benefit pension plans, unfunded retirement benefit plans and defined contribution pension plans.

The liability for employees' retirement benefits is provided at the amount based on the projected benefit obligation and plan assets at the balance sheet date.

Azbil accounts for the liability for retirement benefits based on the projected benefit obligations and plan assets at the balance sheet date. The projected benefit obligations are attributed to periods on a benefit formula basis. Actuarial gains and losses and past service costs that are yet to be recognized in profit or loss are recognized within equity (accumulated other comprehensive income), after adjusting for tax effects, and are recognized in profit or loss over 13 years, which is no longer than the expected average remaining service period of the employees.

Retirement benefits to directors and Audit & Supervisory Board members are provided at the amount which would be required if all directors and Audit & Supervisory Board members retired at each balance sheet date.

- j. Asset Retirement Obligations**—An asset retirement obligation is recorded for a legal obligation imposed either by law or contract that results from the acquisition, construction, development and normal operation of a tangible fixed asset and is associated with the retirement of such tangible fixed asset. The asset retirement obligation is recognized as the sum of the discounted cash flows required for the future asset retirement and is recorded in the period in which the obligation is incurred if a reasonable estimate can be made. If a reasonable estimate of the asset retirement obligation cannot be made in the period the asset retirement obligation is incurred, the liability should be recognized when a reasonable estimate of the asset retirement obligation can be made. Upon initial recognition of a liability for an asset retirement obligation, an asset retirement cost is capitalized by increasing the carrying amount of the related fixed asset by the amount of the liability. The asset retirement cost is subsequently allocated to expense through depreciation over the remaining useful life of the asset. Over time, the liability is accreted to its present value each period. Any subsequent revisions to the timing or the amount of the original estimate of undiscounted cash flows are reflected as an adjustment to the carrying amount of the liability and the capitalized amount of the related asset retirement cost.

- k. Revenue Recognition**—The Azbil Group recognizes revenue based on the following five-step model.

- Step 1: Identify the contract(s) with a customer
- Step 2: Identify the performance obligations in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognize revenue when (or as) the entity satisfies a performance obligation

Revenue is recognized at the time when the performance obligation is satisfied by determining whether control over the goods or services is transferred to the customer over time or at a point in time.

The Azbil Group is engaged in its Building Automation business in building market, Advanced Automation business in industrial market, and Life Automation business in markets closely related to lifelines and everyday life. In each of these businesses, the Azbil Group sells products such as measurement and control equipment, perform contract work including instrumentation and engineering, and provide maintenance and other services.

Regarding the sale of products, the Azbil Group principally recognizes revenue at the time of delivery of products to the customer, based on the understanding that this is when control over products is transferred to the customer and the performance obligation is thus satisfied (goods transferred at a point in time).

Regarding contract work undertaken, the Azbil Group supplies equipment and systems based on customer specifications and recognizes revenue over time, based on the understanding that its performance obligation is satisfied as the engineering progresses (goods transferred over time). Revenue is recognized based on the degree of progress at any point in time; this is estimated primarily based on the costs incurred to date as a percentage of the total costs expected to be incurred to satisfy performance obligation.

Regarding services rendered, if the performance obligation is satisfied over the period of a contract, whether for maintenance or other service, revenue is recognized based on the time elapsed as a percentage of the period for which the service is to be rendered (services transferred over time). For services such as installation, adjustment and commissioning, revenue is recognized when the provision of said service to the customer is completed (services transferred at a point in time).

Revenue from each business is measured at the amount of promised consideration less discounts, sales returns and the like. For contracts which consist of any combination of merchandise, products, services and other items, each element is treated as a separate performance obligation and revenue is allocated to each element in proportion to its stand-alone selling price when the merchandise, products, services and other items provided have a stand-alone value as a single item. Consideration is received primarily within one year and does not include significant financing components.

The Azbil Group provides product warranties to cover free replacements and/or repairs on defects found for a certain period after the sale. The warranties generally guarantee to customers the performance of the products sold according to product specifications or services rendered according to an intention of service, which the Azbil Group and its customers have mutually agreed on. The Azbil Group recognizes provisions for product warranties.

- l. Research and Development Expenses***—Research and development expenses are charged to income as incurred.
- m. Provision for Stock Payment***—Provision for stock payment is stated in amounts considered to be appropriate based on the provisions of Azbil's employee stock ownership plan.

(Additional Information)

Azbil has introduced an employee stock ownership plan (hereinafter referred to as "the Plan"), an incentive plan, offering Azbil's stock to its employees in order to enhance the motivation and morale of employees for increasing the stock price and business performance of Azbil by sharing economic effects with shareholders. This will hopefully enhance the correlation between the stock price and business performance of Azbil.

(1) *Outline of the transaction*

Under the Plan, Azbil offers Azbil's stock to its employees who satisfy certain requirements specified in Azbil's predetermined stock granting regulations. Azbil awards points to employees according to their contribution level, and grants Azbil's stock proportionate to the awarded points when employees obtain the right to receive the stock by meeting certain conditions. The stock to be granted to employees is acquired with money previously placed in the trust, including stock to be granted in the future, and is separately managed as assets in the trust.

(2) *Azbil's stock remaining in the trust*

Regarding the accounting treatments for the trust contract, Azbil has applied "Practical Solution on Transactions of Delivering the Company's Own Stock to Employees etc. through Trusts" (Practical Issue Task Force No. 30, March 26, 2015), and Azbil's stock in the trust is recorded as treasury shares under net assets at book value in the trust. The book value of Azbil's stock in the trust is ¥3,841 million (\$31,485 thousand) for 1,935,100 shares as of March 31, 2022, and ¥3,887 million for 1,958,084 shares as of March 31, 2021.

- n. Leases**—In March 2007, the ASBJ issued ASBJ Statement No. 13, "Accounting Standard for Lease Transactions," which revised the previous accounting standard for lease transactions. Under the previous accounting standard, finance leases that were deemed to transfer ownership of the leased property to the lessee were capitalized. However, other finance leases were permitted to be accounted for as operating lease transactions if certain "as if capitalized" information was disclosed in the notes to the lessee's financial statements. The revised accounting standard permits leases that existed at the transition date and do not transfer ownership of the leased property to the lessee to continue to be accounted for as operating lease transactions.

Azbil and its consolidated domestic subsidiaries applied the revised accounting standard effective April 1, 2008. In addition, Azbil and its consolidated domestic subsidiaries continue to account for leases that existed at the transition date and that do not transfer ownership of the leased property to the lessee as operating lease transactions.

As for capitalized lease assets related to finance leases that do not transfer ownership of leased property, the Azbil Group applies the straight-line method using the lease term as the useful life and a residual value of zero.

Foreign consolidated subsidiaries prepare their financial statements in accordance with IFRS, and they have adopted IFRS 16, Leases (hereafter referred to as "IFRS 16") starting from the year ended March 31, 2021. Under IFRS 16 in principle, lessees record all leases as assets and liabilities on their balance sheets, where the right-of-use assets recorded as assets are subject to depreciation and amortization under the straight-line method. Lease transactions under IFRS 16 are classified as "Financing Leases as a Lessee" in Note 13, "Leases."

All other leases are accounted for as operating leases.

- o. Bonuses to Directors**—Bonuses to directors are accrued at the end of the year to which such bonuses are attributable. The balance of such accrued bonuses as of March 31, 2022 and 2021, was ¥125 million (\$1,027 thousand) and ¥135 million, respectively.
- p. Income Taxes**—The provision for income taxes is computed based on the pretax income included in the consolidated statement of income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred taxes are measured by applying currently enacted income tax rates to the temporary differences and tax loss carryforwards.
- q. Foreign Currency Transactions**—All short-term and long-term monetary receivables and payables denominated in foreign currencies are translated into Japanese yen at the exchange rates at the balance sheet date. The foreign exchange gains and losses from translation are recognized in the consolidated statement of income to the extent that they are not hedged by forward exchange contracts.
- r. Foreign Currency Financial Statements**—The balance sheet accounts of consolidated foreign subsidiaries are translated into Japanese yen at the current exchange rate as of the balance sheet date except for equity, which is translated at the historical rate. Differences arising from such translation are shown as "Foreign currency translation adjustments" under accumulated other comprehensive income in a separate component of equity. Revenue and expense accounts of consolidated foreign subsidiaries are translated into yen at the average exchange rate.
- s. Derivatives Financial Instruments**—The Azbil Group uses derivative financial instruments to manage its exposures to fluctuations in foreign exchange rates. Foreign exchange forward contracts are utilized by the Azbil Group to reduce foreign currency exchange rate risks. The Azbil Group does not enter into derivatives for trading or speculative purposes.

All derivatives are recognized as either assets or liabilities and measured at fair value with gains or losses on derivative transactions recognized in the consolidated statement of income. If derivatives qualify for hedge accounting because of high correlation and effectiveness between the hedging instruments and the hedged items, hedge accounting is applied.

Foreign exchange forward contracts are utilized to hedge foreign exchange exposures for export sales and import purchases. Trade receivables and payables denominated in foreign currencies are translated at the contracted rates if the forward contracts qualify for hedge accounting. Forward contracts related to forecasted (or committed) transactions are measured at fair value, but the unrealized gains/losses are deferred until the underlying transactions are completed.

- t. Per Share Information**—Net income per share is computed by dividing net income attributable to common shareholders by the weighted-average number of common shares outstanding for the period.

Cash dividends per share presented in the accompanying consolidated statement of income are dividends applicable to the respective fiscal years including dividends to be paid after the end of the year.

The weighted-average number of shares of common stock used in the computation was 137,838,954 shares for 2022 and 139,511,724 shares for 2021.

Diluted net income per share is not disclosed because it is antidilutive.

- u. Accounting Changes and Error Corrections**—Under ASBJ Statement No. 24, "Accounting Standard for Accounting Changes and Error Corrections," and ASBJ Guidance No. 24, "Guidance on Accounting Standard for Accounting Changes and Error Corrections," accounting treatments are required as follows:

(1) *Changes in accounting policies*

When a new accounting policy is applied following revision of an accounting standard, the new policy is applied retrospectively unless the revised accounting standard includes specific transitional provisions, in which case the entity shall comply with the specific transitional provisions.

(2) *Changes in presentation*

When the presentation of financial statements is changed, prior-period financial statements are reclassified in accordance with the new presentation.

(3) *Changes in accounting estimates*

A change in an accounting estimate is accounted for in the period of the change if the change affects that period only, and is accounted for prospectively if the change affects both the period of the change and future periods.

(4) *Corrections of prior-period errors*

When an error in prior-period financial statements is discovered, those statements are restated.

3. ACCOUNTING CHANGE

Effective April 1, 2021, the Azbil Group adopted ASBJ Statement No. 29, "Accounting Standard for Revenue Recognition," and ASBJ Guidance No. 30, "Implementation Guidance on Accounting Standard for Revenue Recognition," issued on March 31, 2020 ("ASBJ Statement No. 29") and recognizes revenue at the amount expected to be received in exchange for promised goods or services when control of the goods or services is transferred to the customer.

As a primary change, the revenue of transaction is which the Azbil Group's role falls under that of an agent, which had been recognized for the entire amount of the consideration received from the customer, is now recognized at net value (total consideration minus payments to a third party).

The application of ASBJ Statement No. 29 is pursuant to the transitional treatment stipulated in the proviso of paragraph 84 of the Accounting Standard for Revenue Recognition. However, the balance of retained earnings as of April 1, 2021, is not affected.

"Trade notes and accounts," which came under "CURRENT ASSETS" in the consolidated balance sheet as of March 31, 2021, is included in "Trade notes," "Trade accounts," and "Contract assets" in the consolidated balance sheet as of March 31, 2022. Also, "Decrease in notes and accounts receivable," which came under "OPERATING ACTIVITIES" in the consolidated statement of cash flows for the year ended March 31, 2021, is included in "Increase in trade receivables, and contract assets" in the consolidated statement of cash flows for the year ended March 31, 2022. In accordance with the transitional treatment stipulated in paragraph 89-2 of the Accounting Standard for Revenue Recognition, the prior-period financial statements are not reclassified in accordance with the new presentation.

The impact of this change on net sales, operating income, income before income taxes and per share information for the year ended in March 31, 2022, is immaterial.

Also, in accordance with the transitional treatment in paragraph 89-3 of the Accounting Standard for Revenue Recognition, the Azbil Group has not disclosed information on disaggregation of revenue from contracts with customers for the year ended in March 31, 2021.

4. MARKETABLE AND INVESTMENT SECURITIES

Marketable and investment securities as of March 31, 2022 and 2021, consisted of the following:

	<u>Millions of Yen</u>		<u>Thousands of</u> <u>U.S. Dollars</u>
	<u>2022</u>	<u>2021</u>	<u>2022</u>
Current:			
Trust fund investments and other	¥ 9,700	¥12,200	\$ 79,508
Total	<u>¥ 9,700</u>	<u>¥12,200</u>	<u>\$ 79,508</u>
Noncurrent:			
Equity securities	¥19,060	¥22,205	\$ 156,230
Other	<u>11</u>	<u>10</u>	<u>88</u>
Total	<u>¥19,071</u>	<u>¥22,215</u>	<u>\$ 156,318</u>

The costs and aggregate fair values of marketable and investment securities whose fair values are readily determinable as of March 31, 2022 and 2021, were as follows:

	Millions of Yen								Thousands of U.S. Dollars			
	2022				2021				2022			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value	Cost	Unrealized Gains	Unrealized Losses	Fair Value	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as available-for-sale:												
Equity securities	¥3,377	¥15,147	¥9	¥18,515	¥ 3,759	¥17,906	¥2	¥21,663	\$27,679	\$ 124,152	\$71	\$ 151,760
Trust fund investments and other	9,700			9,700	12,200			12,200	79,508			79,508

The information for available-for-sale securities whose fair values are not readily determinable as of March 31, 2022 and 2021, is disclosed in Note 14.

The information for available-for-sale securities which were sold during the years ended March 31, 2022 and 2021, is as follows:

	Millions of Yen						Thousands of U.S. Dollars		
	2022			2021			2022		
	Proceeds	Realized Gains	Realized Losses	Proceeds	Realized Gains	Realized Losses	Proceeds	Realized Gains	Realized Losses
Available-for-sale—Equity securities	¥1,240	¥861	¥3	¥2,373	¥1,573	¥87	\$ 10,167	\$7,056	\$26

5. INVENTORIES

Inventories at March 31, 2022 and 2021, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2022	2021	2022
Merchandise	¥ 1,238	¥ 1,070	\$ 10,148
Finished products	4,903	4,291	40,189
Work in process	6,089	6,987	49,907
Raw materials	16,454	12,166	134,870
Total	¥28,684	¥24,514	\$ 235,114

6. SHORT-TERM BORROWINGS AND LONG-TERM DEBT

Short-term borrowings as of March 31, 2022 and 2021, mainly consisted of notes to banks and bank overdrafts. The annual interest rates applicable to the short-term bank loans ranged from 0% to 4.6% as of March 31, 2022, and from 0% to 6.0% as of March 31, 2021.

Long-term debt as of March 31, 2022 and 2021, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2022	2021	2022
Loans from banks and other financial institutions, due serially through 2024 with interest rates ranging from 0.0% to 5.7% in 2022 and 0.0% to 5.7% in 2021—Unsecured	¥ 314	¥ 353	\$ 2,574
Obligations under finance leases	2,010	1,858	16,474
Total	2,324	2,211	19,048
Less current portion	(521)	(462)	(4,273)
Long-term debt, less current portion	¥1,803	¥1,749	\$ 14,775

As of March 31, 2022, Azbil had an unused line of credit amounting to ¥30,000 million (\$245,901 thousand), of which ¥10,000 million (\$81,967 thousand) was related to the unused portion of commitment lines with four banks and ¥20,000 million (\$163,934 thousand) was related to a medium-term notes program.

Annual maturities of long-term debt as of March 31, 2022, for the next five years and thereafter were as follows:

Year Ending March 31	Millions of Yen	Thousands of U.S. Dollars
2023	¥ 521	\$ 4,273
2024	395	3,242
2025	655	5,367
2026	264	2,160
2027	184	1,510
2028 and thereafter	305	2,496
Total	<u>¥2,324</u>	<u>\$19,048</u>

As is customary in Japan, the Azbil Group maintains deposit balances with banks with which it has bank loans. Such deposit balances are not legally or contractually restricted as to withdrawal.

General agreements with respective banks provide, as is customary in Japan, that additional collateral must be provided under certain circumstances if requested by the lending banks and that certain banks have the right to offset cash deposited with them against any bank loan or obligation that becomes due and, in case of default and certain other specified events, against all other debt payable to the banks. The Azbil Group has never received any such requests.

7. RETIREMENT AND PENSION PLANS

Azbil and certain subsidiaries have defined benefit pension plans for the pension beneficiaries (i.e., closed pension plans), lump-sum payment plans, and also maintain defined contribution plans for the participating employees.

In addition to the plans above, certain subsidiaries participate in the Smaller Enterprise Retirement Allowance Mutual Aid System.

Under most circumstances, employees terminating their employment are entitled to retirement benefits determined based on the rate of pay at the time of termination, years of service, and certain other factors. Such retirement benefits are made in the form of a lump-sum severance payments, from the Azbil Group and annuity payments from a trustee. Employees are entitled to larger payments if the termination is involuntary, by retirement at the mandatory retirement age or by death, than in the case of voluntary termination at certain specific ages prior to the mandatory retirement age.

For the year ended March 31, 2022, certain domestic consolidated subsidiaries have transferred from lump-sum payment plans as defined benefit pension plans to defined contribution plans on August 1, 2021. This is in accordance with the following two documents issued by the ASBJ: "Accounting for Transfer between Retirement Benefit Plans" (ASBJ Guidance No. 1) and "Practical Solution on Accounting for Transfer between Retirement Benefit Plans" (ASBJ Practical Issues Task Force No. 2).

Azbil and certain subsidiaries have retirement benefit plans for directors and Audit & Supervisory Board members. The liability for retirement benefits at March 31, 2022 and 2021, for directors and Audit & Supervisory Board members is ¥200 million (\$1,638 thousand) and ¥170 million, respectively.

- (1) The changes in defined benefit obligation for the years ended March 31, 2022 and 2021, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	<u>2022</u>	<u>2021</u>	<u>2022</u>
Balance at beginning of year	¥2,096	¥5,548	\$ 17,182
Current service cost	280	335	2,297
Interest cost	11	21	92
Actuarial (gains) losses	(14)	23	(117)
Benefits paid	(188)	(239)	(1,541)
Decrease with transfer to the defined contribution		(3,409)	
Others	<u>22</u>	<u>(182)</u>	<u>184</u>
Balance at end of year	<u>¥2,207</u>	<u>¥2,097</u>	<u>\$ 18,097</u>

- (2) The changes in plan assets for the years ended March 31, 2022 and 2021, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	<u>2022</u>	<u>2021</u>	<u>2022</u>
Balance at beginning of year	¥ 440	¥3,378	\$ 3,609
Interest income	3	2	22
Actuarial (losses) gains	(1)	1	(8)
Contributions from the employer	95	84	778
Benefits paid	(33)	(29)	(271)
Decrease with transfer to the defined contribution		(3,000)	
Others	<u>17</u>	<u>5</u>	<u>143</u>
Balance at end of year	<u>¥ 521</u>	<u>¥ 441</u>	<u>\$ 4,273</u>

- (3) Reconciliation between the liability recorded in the consolidated balance sheet and the balances of defined benefit obligation and plan assets was as follows:

	Millions of Yen		Thousands of U.S. Dollars
	<u>2022</u>	<u>2021</u>	<u>2022</u>
Funded defined benefit obligation	¥ 639	¥ 559	\$ 5,237
Plan assets	<u>(521)</u>	<u>(441)</u>	<u>(4,273)</u>
Total	118	118	964
Unfunded defined benefit obligation	<u>1,568</u>	<u>1,538</u>	<u>12,860</u>
Net liability arising from defined benefit obligation	<u>¥1,686</u>	<u>¥1,656</u>	<u>\$ 13,824</u>

	Millions of Yen		Thousands of U.S. Dollars
	<u>2022</u>	<u>2021</u>	<u>2022</u>
Liability for retirement benefits	¥1,690	¥1,660	\$ 13,856
Asset for retirement benefits	<u>(4)</u>	<u>(4)</u>	<u>(32)</u>
Net liability arising from defined benefit obligation	<u>¥1,686</u>	<u>¥1,656</u>	<u>\$ 13,824</u>

- (4) The components of net periodic benefit costs for the years ended March 31, 2022 and 2021, were as follows:

	<u>Millions of Yen</u>		<u>Thousands of U.S. Dollars</u>
	<u>2022</u>	<u>2021</u>	<u>2022</u>
Service cost	¥280	¥335	\$2,297
Interest cost	11	21	92
Interest income	(3)	(2)	(22)
Recognized actuarial losses	5	12	43
Others	<u>163</u>	<u>65</u>	<u>1,339</u>
Net periodic benefit costs	<u>¥456</u>	<u>¥431</u>	<u>\$3,749</u>

- (5) Amounts recognized in other comprehensive income (before income tax effect) in respect of defined retirement benefit plans for the years ended March 31, 2022 and 2021, were as follows:

	<u>Millions of Yen</u>		<u>Thousands of U.S. Dollars</u>
	<u>2022</u>	<u>2021</u>	<u>2022</u>
Actuarial losses (gains)	¥14	¥(8)	\$ 116

- (6) Amounts recognized in accumulated other comprehensive income (before income tax effect) in respect of defined retirement benefit plans as of March 31, 2022 and 2021, were as follows:

	<u>Millions of Yen</u>		<u>Thousands of U.S. Dollars</u>
	<u>2022</u>	<u>2021</u>	<u>2022</u>
Unrecognized actuarial gains	¥(40)	¥(54)	\$ (327)

- (7) Plan assets

a. Components of plan assets

Plan assets as of March 31, 2022 and 2021, consisted of the following:

	<u>2022</u>	<u>2021</u>
Cash and cash equivalents	99%	99%
Others	<u>1</u>	<u>1</u>
Total	<u>100%</u>	<u>100%</u>

b. Method of determining the expected rate of return on plan assets

The expected rate of return on plan assets is determined considering the long-term rates of return which are expected currently and in the future from the various components of the plan assets.

- (8) Assumptions used for the years ended March 31, 2022 and 2021, are set forth as follows:

	<u>2022</u>	<u>2021</u>
Discount rate	1.8%	1.5%

8. EQUITY

Japanese companies are subject to the Companies Act of Japan (the "Companies Act"). The significant provisions in the Companies Act that affect financial and accounting matters are summarized below:

a. Dividends

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders' meeting. Additionally, for companies that meet certain criteria including (1) having a Board of Directors, (2) having independent auditors, (3) having an Audit & Supervisory Board, and (4) the term of service of the directors being prescribed as one year rather than the normal two-year term by its articles of incorporation, the Board of Directors may declare dividends (except for dividends-in-kind) at any time during the fiscal year if Azbil has prescribed so in its articles of incorporation. However, Azbil does not meet all the above criteria.

The Companies Act permits companies to distribute dividends-in-kind (noncash assets) to shareholders subject to a certain limitation and additional requirements.

Semiannual interim dividends may also be paid once a year upon resolution by the Board of Directors if the articles of incorporation of Azbil so stipulate. The Companies Act provides certain limitations on the amounts available for dividends or the purchase of treasury stock. The limitation is defined as the amount available for distribution to the shareholders, but the amount of net assets after dividends must be maintained at no less than ¥3 million.

b. Increases/Decreases and Transfer of Common Stock, Reserve and Surplus

The Companies Act requires that an amount equal to 10% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus), depending on the equity account charged upon the payment of such dividends, until the aggregate amount of legal reserve and additional paid-in capital equals 25% of the amount of the common stock. Under the Companies Act, the total amount of additional paid-in capital and legal reserve may be reversed without limitation. The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus and retained earnings can be transferred among the accounts within equity under certain conditions upon resolution of the shareholders.

c. Treasury Stock and Treasury Stock Acquisition Rights

The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders which is determined by a specific formula. Under the Companies Act, stock acquisition rights are presented as a separate component of equity. The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of equity or deducted directly from stock acquisition rights.

9. INCOME TAXES

Azbil and its domestic subsidiaries are subject to Japanese national and local income taxes which, in the aggregate, resulted in normal effective statutory tax rates of approximately 30.5% for the year ended March 31, 2022, and 30.5% for the year ended March 31, 2021.

The tax effects of significant temporary differences and tax loss carryforwards which resulted in deferred tax assets and liabilities at March 31, 2022 and 2021, are as follows:

	Millions of Yen		Thousands of U.S. Dollars
	<u>2022</u>	<u>2021</u>	<u>2022</u>
Deferred tax assets:			
Pension and severance costs	¥ 613	¥ 705	\$ 5,023
Accrued expenses	4,668	4,364	38,264
Depreciation	1,405	1,405	11,520
Loss on impairment of long-lived assets	200	200	1,638
Allowance for doubtful receivables	81	76	661
Tax loss carryforwards	2,200	1,966	18,030
Others	3,077	2,948	25,229
Total of tax loss carryforwards and temporary differences	12,244	11,664	100,365
Less valuation allowance for tax loss carryforwards	(1,991)	(1,868)	(16,319)
Less valuation allowance for temporary differences	(1,253)	(697)	(10,272)
Total valuation allowance	(3,244)	(2,565)	(26,591)
Deferred tax assets	<u>9,000</u>	<u>9,099</u>	<u>73,774</u>
Deferred tax liabilities:			
Net unrealized gain on available-for-sale securities	4,620	5,447	37,867
Special advanced depreciation	965	1,015	7,907
Others	373	255	3,057
Deferred tax liabilities	<u>5,958</u>	<u>6,717</u>	<u>48,831</u>
Net deferred tax assets	<u>¥ 3,042</u>	<u>¥ 2,382</u>	<u>\$ 24,943</u>

Note: The valuation allowance has increased by ¥698 million. This increase is mainly due to an increase in the valuation allowance for future deductible temporary differences as a result of a review of the recoverability of deferred tax assets at a domestic consolidated subsidiary.

The expiration of tax loss carryforwards, the related valuation allowances, and the resulting net deferred tax assets as of March 31, 2022 and 2021, were as follows:

Millions of Yen							
<u>March 31, 2022</u>	<u>1 Year or Less</u>	<u>After 1 Year through 2 Years</u>	<u>After 2 Years through 3 Years</u>	<u>After 3 Years through 4 Years</u>	<u>After 4 Years through 5 Years</u>	<u>After 5 Years</u>	<u>Total</u>
Deferred tax assets relating to tax loss carryforwards		¥80	¥ 84	¥ 9	¥8	¥2,019	¥2,200
Less valuation allowances for tax loss carryforwards		(80)	(84)	(9)	(8)	(1,810)	(1,991)
Net deferred tax assets relating to tax loss carryforwards						209	209
<u>March 31, 2021</u>							
Deferred tax assets relating to tax loss carryforwards		¥55	¥109	¥89	¥8	¥1,705	¥1,966
Less valuation allowances for tax loss carryforwards		(55)	(96)	(89)	(8)	(1,620)	(1,868)
Net deferred tax assets relating to tax loss carryforwards			13			85	98
Thousands of U.S. Dollars							
<u>March 31, 2022</u>	<u>1 Year or Less</u>	<u>After 1 Year through 2 Years</u>	<u>After 2 Years through 3 Years</u>	<u>After 3 Years through 4 Years</u>	<u>After 4 Years through 5 Years</u>	<u>After 5 Years</u>	<u>Total</u>
Deferred tax assets relating to tax loss carryforwards		\$ 655	\$ 688	\$ 73	\$ 63	\$ 16,551	\$ 18,030
Less valuation allowances for tax loss carryforwards		(655)	(688)	(73)	(63)	(14,840)	(16,319)
Net deferred tax assets relating to tax loss carryforwards						1,711	1,711

In addition to the above, the Azbil Group recorded deferred tax liabilities on the revaluation surplus of ¥181 million (\$1,485 thousand) at March 31, 2022, and ¥181 million at March 31, 2021.

A reconciliation between the normal effective statutory tax rates and the actual effective tax rates reflected in the accompanying consolidated statements of income for the years ended March 31, 2022 and 2021, is as follows:

	<u>2022</u>	<u>2021</u>
Normal effective statutory tax rate	30.5%	30.5%
Expenses not deductible for income tax purposes	0.5	0.6
Tax credits for qualified expenses	(3.3)	(2.6)
Change of valuation allowance	(1.6)	(0.3)
Others—net	<u>(0.6)</u>	<u>(1.0)</u>
Actual effective tax rate	<u>28.7%</u>	<u>27.2%</u>

10. REVENUE

(1) *Disaggregation of Revenue*

Revenues from contracts with customers on a disaggregated basis for the year ended March 31, 2022, are disclosed in Note 19.

(2) *Basic Information to Understand Revenues from Contracts with Customers*

The information is disclosed in Note 2.k.

(3) *Contract Balances*

Of the amount of revenue recognized in the current consolidated fiscal year, the amount included in the contract liability balance as of the beginning of the period was ¥3,375 million (\$27,660 thousand).

(4) *Transaction Prices Allocated to Remaining Performance Obligations*

	<u>Millions of Yen</u> <u>2022</u>	<u>Thousands of</u> <u>U.S. Dollars</u> <u>2022</u>
Due within one year	¥ 108,241	\$ 887,228
Due after one year	<u>26,056</u>	<u>213,570</u>
Total	<u>¥ 134,297</u>	<u>\$ 1,100,798</u>

11. OTHER INCOME (EXPENSES)—OTHERS—NET

Other income (expenses)—others—net for the years ended March 31, 2022 and 2021, mainly consisted of the following:

	<u>Millions of Yen</u> <u>2022</u>	<u>Millions of Yen</u> <u>2021</u>	<u>Thousands of</u> <u>U.S. Dollars</u> <u>2022</u>
Expenses for office relocation	¥ (137)	¥ (114)	\$ (1,123)
Loss on valuation of investment securities		(10)	
Gain on reversal of environmental expenses	3	21	27
Other	<u>109</u>	<u>77</u>	<u>894</u>
Total	<u>¥ (25)</u>	<u>¥ (26)</u>	<u>\$ (202)</u>

12. RESEARCH AND DEVELOPMENT EXPENSES

Research and development expenses charged to income were ¥12,109 million (\$99,252 thousand) and ¥11,182 million for the years ended March 31, 2022 and 2021, respectively.

13. LEASES

(1) *Financing Leases as a Lessee*

The Azbil Group leases certain machinery, computer equipment, office space and other assets as a lessee.

Total rental expenses under the above leases for the years ended March 31, 2022 and 2021, were ¥5,911 million (\$48,477 thousand) and ¥5,631 million, respectively.

ASBJ Statement No. 13, "Accounting Standard for Lease Transactions," requires that all finance lease transactions be capitalized to recognize lease assets and lease obligations in the balance sheet. However, ASBJ Statement No. 13 permits leases without ownership transfer of the leased property to the lessee and whose lease inception was before March 31, 2008, to continue to be accounted for as operating lease transactions if certain "as if capitalized" information is disclosed in the notes to the financial statements. Azbil and its consolidated domestic subsidiaries applied ASBJ Statement No. 13 effective April 1, 2008, and accounted for such leases as operating lease transactions. However, disclosure is omitted as it is immaterial.

The minimum rental commitments under noncancelable operating leases as of March 31, 2022 and 2021, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	<u>2022</u>	<u>2021</u>	<u>2022</u>
Due within one year	¥ 387	¥274	\$ 3,168
Due after one year	<u>1,305</u>	<u>42</u>	<u>10,697</u>
Total	<u>¥1,692</u>	<u>¥316</u>	<u>\$13,865</u>

(2) *Financing Leases as a Lessor*

The Azbil Group leases certain machinery and equipment as a lessor.

Azbil and its consolidated domestic subsidiaries applied ASBJ Statement No. 13 effective April 1, 2008, and accounted for leases which existed at the transition date and which do not transfer ownership of the leased property to the lessee as operating lease transactions. However, disclosure is omitted as it is immaterial.

14. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

(1) *Policy for Financial Instruments*

The Azbil Group makes risk reduction the first priority in terms of its asset management and limits its investments to financial assets that consist mainly of short-term deposits, while the Azbil Group's financing needs are met by selecting the most suitable method of funding while taking into account such factors as the purpose of the loan, the terms and funding costs. The Azbil Group limits the use of derivatives to forward exchange contracts and currency option contracts to hedge against the risks associated with fluctuating foreign currency exchange rates, and does not engage in transactions for speculative purposes.

(2) *Nature and Extent of Risks Arising from Financial Instruments and Risk Management*

Notes and accounts receivable—trade, such as trade notes and trade accounts, are subject to the credit risks of the customers. The Azbil Group manages its credit risks on the basis of internal guidelines, which include keeping track of due dates and outstanding balances of the receivables for each transaction and monitoring the credit standing of major customers on a yearly basis. Notes and accounts receivable—trade denominated in foreign currencies are subject to risks associated with fluctuating exchange rates; however, their net positions after deducting operating liabilities are, in principle, hedged through the use of forward exchange contracts.

Investment securities mainly comprise stocks of companies with which the Azbil Group has business relationships, and are subject to the risks associated with fluctuating stock prices. Such stock investments are managed by monitoring their fair values and the financial status of the companies on a regular basis. Moreover, the Azbil Group conducts ongoing reviews of the shareholdings at the meetings of the Board of Directors by regularly examining whether the shareholdings contribute to improvement in medium- to long-term corporate value, as well as periodically verifying the rationality of the shareholdings such as business and financial returns from the perspective whether the benefits of the shareholdings are commensurate with capital costs etc.

Notes and accounts payable—trade are liabilities due within one year. Although certain notes and accounts payable—trade denominated in foreign currencies are subject to the risks associated with fluctuating exchange rates, the majority of such instruments are constantly kept within the amount of the outstanding balance of accounts receivable denominated in the same foreign currency.

Interest-bearing debt mainly comprises short-term borrowings. While a portion of these borrowings, having floating interest rates, is subject to the risks associated with fluctuating interest rates, the effects of these risks are negligible as their terms are short and amounts are minimal.

Derivative transactions are executed and managed in accordance with internal rules that stipulate the authorization procedures of such transactions, are used for the purpose of mitigating credit risks, and are conducted solely with highly rated financial institutions as counterparties. Please see Note 15 for more details about derivatives.

Additionally, notes and accounts payable—trade and short-term borrowings are subject to liquidity risks in the event the Azbil Group cannot execute payment on the payment date. Liquidity risks are managed by such methods as having each group company draw up monthly cash flow plans.

(3) **Fair Values of Financial Instruments**

Fair values of financial instruments are as follows: Investments in equity instruments that do not have a quoted market price in an active market are not included in the following table. The fair values of cash and cash equivalents, notes and accounts receivable—trade, notes receivable—trade, accounts receivable—trade, short-term borrowings, current portion of long-term debt and notes and accounts payable—trade are not disclosed because their maturities are short and the carrying values approximate fair value. Also, please see Note 15 for details of the fair values of derivatives.

Fair value of financial instruments

	Millions of Yen						Thousands of U.S. Dollars		
	March 31						March 31, 2022		
	2022			2021					
	Carrying Amount	Fair Value	Unrealized Loss	Carrying Amount	Fair Value	Unrealized Loss	Carrying Amount	Fair Value	Unrealized Loss
Investment securities	¥ 18,515	¥ 18,515		¥ 21,663	¥ 21,663		\$ 151,760	\$ 151,760	
Long-term debt	1,803	1,802	¥1	1,749	1,749		14,775	14,767	\$8

Carrying amount of investments in equity instruments that do not have a quoted market price in an active market

	Millions of Yen		Thousands of U.S. Dollars
	March 31		March 31, 2022
	2022	2021	
Unlisted equity instruments	¥556	¥552	\$4,558

Maturity analysis for financial assets and securities with contractual maturities

	Millions of Yen				Thousands of U.S. Dollars			
	Due in 1 Year or Less	Due after 1 Year through 5 Years	Due after 5 Years through 10 Years	Due after 10 Years	Due in 1 Year or Less	Due after 1 Year through 5 Years	Due after 5 Years through 10 Years	Due after 10 Years
March 31, 2022								
Cash and cash equivalents	¥ 77,891				\$ 638,451			
Notes receivable—trade	14,971				122,715			
Accounts receivable—trade	54,825	¥150	¥13	—	449,382	\$1,232	\$109	—
Total	¥147,687	¥150	¥13	—	\$1,210,548	\$1,232	\$109	—

Please see Note 6 for annual maturities of long-term debt and Note 13 for obligations under finance leases.

Financial Instruments Categorized by Fair Value Hierarchy

The fair value of financial instruments is categorized into the following three levels, depending on the observability and significance of the inputs used in making fair value measurements:

Level 1: Fair values measured by using quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Fair values measured by using inputs other than quoted prices included within Level 1 that are observable for the assets or liabilities, either directly or indirectly.

Level 3: Fair values measured by using unobservable inputs for the assets or liabilities.

If multiple inputs are used that have a significant impact on the measurement of fair value, fair value is classified at the lowest level in the fair value measurement among the levels to which each of these inputs belongs.

(1) The financial assets and liabilities measured at the fair values in the consolidated balance sheet

<u>March 31, 2022</u>	<u>Millions of Yen</u>			
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Investment securities:				
Available-for-sale securities:				
Equity securities	<u>¥ 18,515</u>	<u> </u>	<u> </u>	<u>¥ 18,515</u>
Total assets	<u>¥ 18,515</u>	<u> </u>	<u> </u>	<u>¥ 18,515</u>
Derivative transactions:				
Currency related	<u> </u>	<u>¥ 142</u>	<u> </u>	<u>¥ 142</u>
Total liabilities	<u> </u>	<u>¥ 142</u>	<u> </u>	<u>¥ 142</u>
<u>March 31, 2022</u>	<u>Thousands of U.S. Dollars</u>			
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Investment securities:				
Available-for-sale securities:				
Equity securities	<u>\$ 151,760</u>	<u> </u>	<u> </u>	<u>\$ 151,760</u>
Total assets	<u>\$ 151,760</u>	<u> </u>	<u> </u>	<u>\$ 151,760</u>
Derivative transactions:				
Currency related	<u> </u>	<u>\$ 1,159</u>	<u> </u>	<u>\$ 1,159</u>
Total liabilities	<u> </u>	<u>\$ 1,159</u>	<u> </u>	<u>\$ 1,159</u>

(2) *The financial assets and liabilities not measured at the fair values in the consolidated balance sheet*

<u>March 31, 2022</u>	Millions of Yen			<u>Total</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Long-term debt	_____	<u>¥1,802</u>	_____	<u>¥1,802</u>
Total liabilities	=====	<u>¥1,802</u>	=====	<u>¥1,802</u>

<u>March 31, 2022</u>	Thousands of U.S. Dollars			<u>Total</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Long-term debt	_____	<u>\$ 14,767</u>	_____	<u>\$ 14,767</u>
Total liabilities	=====	<u>\$ 14,767</u>	=====	<u>\$ 14,767</u>

The following is a description of valuation methodologies and inputs used for measurement of the fair value of assets and liabilities:

Investment Securities

The fair values of listed equity securities are measured at the quoted market price. Since listed equity securities are traded in active markets, the fair values of listed equity securities are categorized as Level 1. Fair value information for investment securities by classification is included in Note 4.

Derivatives

The fair values of foreign currency forward contracts are measured by using discounted present value techniques considering observable inputs such as foreign currency exchange rate, and are classified as Level 2. Fair value information for derivatives is included in Note 15.

Long-Term Debt

The fair values of long-term debt are measured by using discounted present value techniques considering assumptions including expected future cash flows and discount rates taking into account maturity and credit risk and are classified as Level 2.

15. DERIVATIVES

The Azbil Group enters into foreign currency forward contracts to hedge currency exchange rate risk associated with trade receivables and payables denominated in foreign currencies.

It is the Azbil Group's policy to use derivatives only for the purpose of reducing market risks associated with assets and liabilities, not to hold or issue derivatives for speculative or trading purposes.

Since all of the Azbil Group's foreign currency forward contracts are related to qualified hedges of underlying business exposures, market gain or loss risk in the derivative instruments is effectively offset by opposite movements in the value of the hedged assets or liabilities.

Because the counterparties to these derivatives are limited to major international financial institutions, the Azbil Group does not anticipate any losses arising from credit risk.

Derivative transactions entered into by the Azbil Group have been made in accordance with internal policies which regulate the authorization and credit limit amounts.

Derivative Transactions to Which Hedge Accounting Is Not Applied

	Millions of Yen								Thousands of U.S. Dollars			
	March 31								March 31,			
	2022				2021				2022			
	Contract Amount	Contract Amount Due after One Year	Fair Value	Unrealized Gain (Loss)	Contract Amount	Contract Amount Due after One Year	Fair Value	Unrealized Loss	Contract Amount	Contract Amount Due after One Year	Fair Value	Unrealized Gain (Loss)
Foreign currency forward contracts:												
Selling U.S. dollars	¥715		¥(44)	¥(44)	¥659		¥(27)	¥(27)	\$5,860		\$(357)	\$(357)
Buying U.S. dollars	186		1	1	251		(2)	(2)	1,521		11	11
Buying Japanese yen	1				3				11			

Derivative Transactions to Which Hedge Accounting Is Applied

	Hedged Item	Millions of Yen						Thousands of U.S. Dollars		
		March 31						March 31,		
		2022			2021			2022		
		Contract Amount	Contract Amount Due after One Year	Fair Value	Contract Amount	Contract Amount Due after One Year	Fair Value	Contract Amount	Contract Amount Due after One Year	Fair Value
Foreign currency forward contracts:										
Selling U.S. dollars	Receivables	¥1,590		¥(104)	¥926	¥102	¥40	\$13,029		\$(854)
Selling Swedish krona	Receivables	68		(3)	114		(7)	556		(23)
Selling UAE dirham	Receivables				30		2			
Buying U.S. dollars	Payables	123		8	84		(1)	1,008		64
Buying GBP	Payables	1						6		
Buying UAE dirham	Payables				30		(2)			

The fair value of derivative transactions is measured at the quoted price, etc., obtained from the financial institution.

The contract or notional amounts of derivatives which are shown in the above table do not represent the amounts exchanged by the parties and do not measure the Azbil Group's exposure to credit or market risk.

16. COMMITMENT AND CONTINGENT LIABILITIES

Disclosure is omitted as it is immaterial.

17. OTHER COMPREHENSIVE INCOME

The components of other comprehensive income for the years ended March 31, 2022 and 2021, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	<u>2022</u>	<u>2021</u>	<u>2022</u>
Unrealized (loss) gain on available-for-sale securities:			
(Losses) gains arising during the year	¥ (1,911)	¥ 4,703	\$ (15,667)
Reclassification adjustments to profit or loss	<u>(851)</u>	<u>(1,455)</u>	<u>(6,975)</u>
Amount before income tax effect	(2,762)	3,248	(22,642)
Income tax effect	<u>827</u>	<u>(983)</u>	<u>6,781</u>
Total	<u>¥ (1,935)</u>	<u>¥ 2,265</u>	<u>\$ (15,861)</u>
Deferred (loss) gain on derivatives under hedge accounting:			
Adjustments arising during the year	¥ (132)	¥ 71	\$ (1,084)
Reclassification adjustments to profit or loss	<u>(132)</u>	<u>71</u>	<u>(1,084)</u>
Amount before income tax effect	33	(18)	271
Income tax effect	<u>33</u>	<u>(18)</u>	<u>271</u>
Total	<u>¥ (99)</u>	<u>¥ 53</u>	<u>\$ (813)</u>
Foreign currency translation adjustments:			
Adjustments arising during the year	¥ 2,037	¥ (170)	\$ 16,694
Reclassification adjustments to profit or loss	<u>(99)</u>	<u>—</u>	<u>(812)</u>
Amount before income tax effect	1,938	(170)	15,882
Income tax effect	<u>—</u>	<u>—</u>	<u>—</u>
Total	<u>¥ 1,938</u>	<u>¥ (170)</u>	<u>\$ 15,882</u>
Defined retirement benefit plans:			
Adjustment arising during the year	¥ 9	¥ (20)	\$ 73
Reclassification adjustments to profit or loss	<u>5</u>	<u>12</u>	<u>43</u>
Amount before income tax effect	14	(8)	116
Income tax effect	<u>(5)</u>	<u>(1)</u>	<u>(41)</u>
Total	<u>¥ 9</u>	<u>¥ (9)</u>	<u>\$ 75</u>
Total other comprehensive income	<u>¥ (87)</u>	<u>¥ 2,139</u>	<u>\$ (717)</u>

18. SUBSEQUENT EVENTS

Azbil implemented the following matters which was resolved at the Board of Directors' meeting held on May 13, 2022.

a. Cancellation of Treasury Shares

Cancellation of treasury shares pursuant to Article 178 of the Companies Act

- (a) Type of stock canceled: Common stock of Azbil
- (b) Number of shares canceled: 1,500,000 shares (1.0% of total number of issued shares before the cancellation)
- (c) Total number of issued shares after the cancellation: 143,700,884 shares
- (d) Cancellation date: May 31, 2022

b. Trust Establishment in Connection with the Introduction of Trust-Type Employee Shareholding Incentive Plan

Azbil has resolved the details of the timing of the establishment of the trust for a "Trust-Type Employee Shareholding Incentive Plan (E-Ship[®])" (hereinafter "the plan"), the total amount of money borrowed by the fund under the plan, and the trust term for the plan. The plan aims to incentivize employees of Azbil and domestic group companies to, among other things, improve the corporate value of the Azbil Group on a mid/long-term basis.

Overview of the Azbil Group Employee Stock Ownership Association Trust Fund

- (a) Name: Azbil Group Employee Stock Ownership Association Trust Fund (the "Fund")
- (b) Trust type: Money trust other than cast trust (third-party beneficiary trust)
- (c) Purpose of trust: To consistently and stably provide shares to the stock ownership association and trust assets to all qualified beneficiaries
- (d) Consignor: Azbil
- (e) Assignee: The Nomura Trust and Banking Co., Ltd.
- (f) Beneficiary: Those who meet the beneficiary eligibility criteria (The beneficial interest will come into existence after the prescribed formalities once it is determined that the eligibility criteria have been met.)
- (g) Trust administrator: Selected from the employees of Azbil
- (h) Trust contract date: May 13, 2022
- (i) Trust term: From May 13, 2022 to May 28, 2025
- (j) Beneficiary eligibility criteria: All living participants in the stock ownership association (including any persons who withdrew from the stock ownership association by way of retirement, termination of employment due to expiration of contract term, appointment to an officer position, and involuntary termination of employment between the trust contract date and the commencement date of the beneficiary eligibility procedure) on the commencement date of the beneficiary eligibility procedure (which shall be the day the conversion of trust assets into cash terminates because the trust term has ended, the day all Azbil's shares allotted to trust assets have been sold, etc.)

Details of the acquisition of Azbil's stock by the Fund

- (a) Type of stock acquired: Common stock of Azbil
- (b) Total acquisition price of the stock: ¥4,806 million (\$39,393 thousand)
(Total amount of loan to the Fund)
- (c) Stock acquisition period: From May 18, 2022 to June 23, 2022
- (d) Stock acquisition method: Purchase in the stock market

E-Ship[®] is a trademark of Nomura Securities Co., Ltd.

Employee Shareholding Incentive Plan (E-Ship[®]) is a new incentive plan for employees that applies an Employee Stock Ownership Plan (ESOP) system that has been prevalent in the United States. E-Ship[®] was developed by Nomura Securities Co., Ltd. and The Nomura Trust and Banking Co., Ltd. utilizing the system of Stock Ownership Association.

c. Repurchase of Treasury Shares

Repurchase of own stock pursuant to Article 156 and Article 165, paragraph 3 of the Companies Act

- (a) Reason for stock repurchase: Taking into consideration business results and the outlook for future business performance, Azbil aims not only to improve capital efficiency but also to enhance the return of profits to shareholders and develop flexible capital policies responding to changes in the corporate environment.
- (b) Type of stock to be repurchased: Common stock of Azbil
- (c) Total number of shares to be repurchased: Up to 4,000,000 shares (2.9% of total number of common shares issued, excluding treasury shares)
- (d) Total amount of repurchase: Up to ¥10,000 million (\$81,967 thousand)
- (e) Period of repurchase: From May 16, 2022 to September 22, 2022
- (f) Method of repurchase: Market transactions on the Tokyo Stock Exchange

d. Appropriation of Retained Earnings

The following appropriation of retained earnings at March 31, 2022, was approved at Azbil's shareholders' meeting held on June 23, 2022:

	<u>Millions of Yen</u>	<u>Thousands of U.S. Dollars</u>
Year-end cash dividends, ¥30.0 (\$0.25) per share	¥4,177	\$ 34,235

The total cash dividends approved at Azbil's shareholders' meeting held on June 23, 2022, include the dividends of ¥58 million (\$476 thousand) for the stock of Azbil held by Trust & Custody Services Bank, Ltd. (Trust E) as assets in the trust of "Employee Stock Ownership Plan (J-ESOP)."

19. SEGMENT INFORMATION

Under ASBJ Statement No. 17, "Accounting Standard for Segment Information Disclosures," and ASBJ Guidance No. 20, "Guidance on Accounting Standard for Segment Information Disclosures," an entity is required to report financial and descriptive information about its reportable segments. Reportable segments are operating segments or aggregations of operating segments that meet specified criteria. Operating segments are components of an entity about which separate financial information is available and such information is evaluated regularly by the chief operating decision-maker in deciding how to allocate resources and in assessing performance. Generally, segment information is required to be reported on the same basis as is used internally for evaluating operating segment performance and deciding how to allocate resources to operating segments.

(1) Description of Reportable Segments

The reportable segments of the Azbil Group—identifiable operating segments of the Azbil Group's business structure for which financial information is made separately available—are subject to periodic review by the Board of Directors in order to make decisions on the distribution of management resources and to assess performance.

The Azbil Group identifies its operating segments using such criteria as business organization, product lines, service content, and markets. This approach results in three separate reportable segments: the Building Automation business, the Advanced Automation business, and the Life Automation business.

The Building Automation business supplies commercial buildings and production facilities with automatic heating ventilation, and air conditioning control and security systems, including products, engineering, and related services. The Advanced Automation business supplies automation control systems, switches and sensors, and engineering and maintenance services to industrial plants and factories. The Life Automation business supplies meters for lifelines, residential central air-conditioning systems, life science research, manufacture and sale of manufacturing equipment and environmental equipment for the pharmaceutical and medical fields as well as related services—all of which are intimately connected with everyday life.

(2) Methods of Measurement for the Amounts of Sales, Profit, Assets and Other Items for Each Reportable Segment

The accounting policies of each reportable segment are consistent with those disclosed in Note 2, "Summary of Significant Accounting Policies."

(3) *Information about Sales, Profit, Assets, Other Items and Disaggregation of Revenue*

Millions of Yen								
2022								
	Reportable Segment			Total	Other	Total	Reconciliations	Consolidated
	Building Automation	Advanced Automation	Life Automation					
Sales:								
Sales to external customers	¥ 119,384	¥ 93,214	¥ 43,900	¥ 256,498	¥ 54	¥ 256,552		¥ 256,552
Intersegment sales or transfers	381	1,062	338	1,781	1	1,782	¥ (1,782)	
Total	¥ 119,765	¥ 94,276	¥ 44,238	¥ 258,279	¥ 55	¥ 258,334	¥ (1,782)	¥ 256,552
Segment profit	¥ 13,863	¥ 13,237	¥ 1,151	¥ 28,251	¥ 6	¥ 28,257	¥ (25)	¥ 28,232
Segment assets	71,514	71,080	32,805	175,399	1	175,400	104,652	280,052
Other:								
Depreciation	1,616	2,277	954	4,847		4,847		4,847
Increase in property, plant and equipment and intangible assets	4,158	6,264	823	11,245		11,245		11,245
Disaggregation of revenue:								
Goods or services at a point in time	27,106	74,938	30,726	132,770	54	132,824		
Goods or services transferred over time	92,278	18,276	13,174	123,728		123,728		
Revenue from contracts with customers	119,384	93,214	43,900	256,498	54	256,552		
Millions of Yen								
2021								
	Reportable Segment			Total	Other	Total	Reconciliations	Consolidated
	Building Automation	Advanced Automation	Life Automation					
Sales:								
Sales to external customers	¥ 117,198	¥ 86,908	¥ 42,662	¥ 246,768	¥ 53	¥ 246,821		¥ 246,821
Intersegment sales or transfers	324	871	281	1,476	1	1,477	¥ (1,477)	
Total	¥ 117,522	¥ 87,779	¥ 42,943	¥ 248,244	¥ 54	¥ 248,298	¥ (1,477)	¥ 246,821
Segment profit	¥ 14,023	¥ 10,251	¥ 1,434	¥ 25,708	¥ 7	¥ 25,715	¥ 5	¥ 25,720
Segment assets	65,743	62,785	31,872	160,400	1	160,401	124,196	284,597
Other:								
Depreciation	1,420	2,209	855	4,484		4,484		4,484
Increase in property, plant and equipment and intangible assets	1,892	2,335	812	5,039		5,039		5,039

Thousands of U.S. Dollars								
2022								
	Reportable Segment			Total	Other	Total	Reconciliations	Consolidated
	Building Automation	Advanced Automation	Life Automation					
Sales:								
Sales to external customers	\$ 978,551	\$ 764,056	\$ 359,840	\$ 2,102,447	\$ 435	\$ 2,102,882		\$ 2,102,882
Intersegment sales or transfers	3,127	8,702	2,767	14,596	14	14,610	\$ (14,610)	
Total	<u>\$ 981,678</u>	<u>\$ 772,758</u>	<u>\$ 362,607</u>	<u>\$ 2,117,043</u>	<u>\$ 449</u>	<u>\$ 2,117,492</u>	<u>\$ (14,610)</u>	<u>\$ 2,102,882</u>
Segment profit	\$ 113,628	\$ 108,500	\$ 9,438	\$ 231,566	\$ 50	\$ 231,616	\$ (209)	\$ 231,407
Segment assets	586,173	582,626	268,897	1,437,696	9	1,437,705	857,805	2,295,510
Other:								
Depreciation	13,247	18,665	7,822	39,734		39,734		39,734
Increase in property, plant and equipment and intangible assets	34,081	51,345	6,746	92,172		92,172		92,172
Disaggregation of revenue:								
Goods or services at a point in time	222,175	614,254	251,853	1,088,282	435	1,088,717		
Goods or services transferred over time	756,376	149,802	107,987	1,014,165		1,014,165		
Revenue from contracts with customers	978,551	764,056	359,840	2,102,447	435	2,102,882		

Note: Corporate assets of ¥104,652 million (\$857,805 thousand) for the year ended March 31, 2022, included in "Reconciliations" mainly consist of cash and cash equivalents and investment securities.

Related Information

(1) Information about Products and Services

This information is identical to the segment information and is therefore omitted.

(2) Information by Region

(a) Sales

Millions of Yen						
2022						
<u>Japan</u>	<u>Asia</u>	<u>China</u>	<u>North America</u>	<u>Europe</u>	<u>Other</u>	<u>Total</u>
¥ 204,361	¥ 19,469	¥ 14,262	¥ 4,986	¥ 10,319	¥ 3,155	¥ 256,552

Millions of Yen						
2021						
<u>Japan</u>	<u>Asia</u>	<u>China</u>	<u>North America</u>	<u>Europe</u>	<u>Other</u>	<u>Total</u>
¥ 201,933	¥ 18,819	¥ 11,025	¥ 3,755	¥ 9,050	¥ 2,239	¥ 246,821

Thousands of U.S. Dollars						
2022						
<u>Japan</u>	<u>Asia</u>	<u>China</u>	<u>North America</u>	<u>Europe</u>	<u>Other</u>	<u>Total</u>
\$ 1,675,086	\$ 159,580	\$ 116,898	\$ 40,865	\$ 84,580	\$ 25,873	\$ 2,102,882

Note: Sales are classified by country or region based on the location of customers.

(b) *Property, plant and equipment*

Millions of Yen						
2022						
<u>Japan</u>	<u>Asia</u>	<u>China</u>	<u>North America</u>	<u>Europe</u>	<u>Other</u>	<u>Total</u>
¥27,493	¥2,212	¥1,808	¥35	¥1,501	¥120	¥33,169

Millions of Yen						
2021						
<u>Japan</u>	<u>Asia</u>	<u>China</u>	<u>North America</u>	<u>Europe</u>	<u>Other</u>	<u>Total</u>
¥22,237	¥2,095	¥1,097	¥63	¥1,451	¥119	¥27,062

Thousands of U.S. Dollars						
2022						
<u>Japan</u>	<u>Asia</u>	<u>China</u>	<u>North America</u>	<u>Europe</u>	<u>Other</u>	<u>Total</u>
\$ 225,352	\$ 18,133	\$ 14,818	\$ 287	\$ 12,307	\$ 985	\$ 271,882

(3) **Information about Major Customers**

This information is omitted as no customer accounted for more than 10% of sales in the consolidated statement of income.

Information on Amortization of Goodwill and Unamortized Balance by Reportable Segment

March 31, 2022

Amortization of goodwill	Not applicable
Goodwill at March 31, 2022	Not applicable

March 31, 2021

Amortization of goodwill	Not applicable
Goodwill at March 31, 2021	Not applicable

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