



# Consolidated Financial Results

for 3<sup>rd</sup> Quarter of Fiscal Year 2005  
(April 1, 2005 to December 31, 2005)

## Yamatake Corporation

- \* The figures given for this quarter are not audited.
- \* Figures are rounded off.



# Operating Results

## Comparison of FY05 3Q with FY04 3Q

	FY04 3Q	FY05 3Q	(Millions of yen)	
	<u>(Oct.-Dec.,2004)</u>	<u>(Oct.-Dec.,2005)</u>	<u>Difference</u>	<u>% Change</u>
Orders	39,113	43,450	4,337	11.1
Net sales	34,512	34,363	(148)	(0.4)
Gross profit	13,522	13,653	130	1.0
% to Net sales	39.2%	39.7%	0.5%	
Op. income	(809)	(736)	73	-
% to Net sales	(2.3)	(2.1)	0.2	
Recurring income	(855)	(560)	294	-
Net income	(590)	(804)	(215)	-
<hr/>				
Total assets	160,505	168,940	8,435	5.3
Shareholders' equity	93,926	103,882	9,956	10.6

# Operating Results

## Comparison of FY05 1Q-3Q with FY04 1Q-3Q

	<u>(Apr.-Dec.,2004)</u>	<u>(Apr.-Dec.,2005)</u>	<u>Difference</u>	<u>% Change</u>
Orders	135,347	148,761	13,414	9.9
Net sales	115,300	118,896	3,596	3.1
Gross profit	44,083	46,334	2,251	5.1
% to Net sales	38.2%	39.0%	0.7%	
Op. income	842	3,322	2,481	294.8
% to Net sales	0.7	2.8	2.1	
Recurring income	976	3,734	2,757	282.5
Net income	(1,850)	3,072	4,922	-

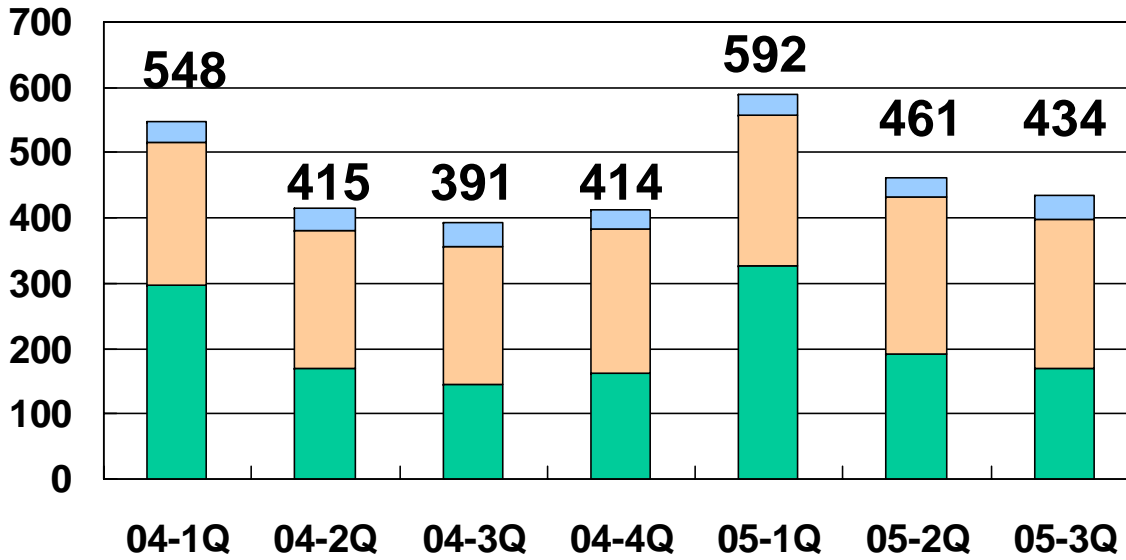
\*In FY2004, there was an extraordinary charge of 3.5 billion yen incurred by the shift to a DC Pension plan.

\*In FY2005, there was an extraordinary profit of 2.7 billion yen made on the land sales of part of the site of Yamatake's Industrial Operations Tokyo office.

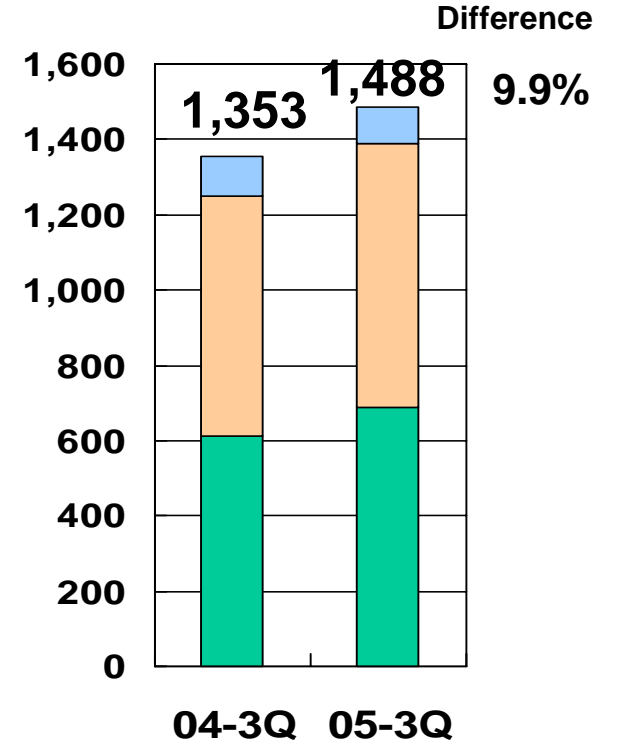
# Orders

Unit: Hundred millions of yen

## Quarterly



## Cumulative



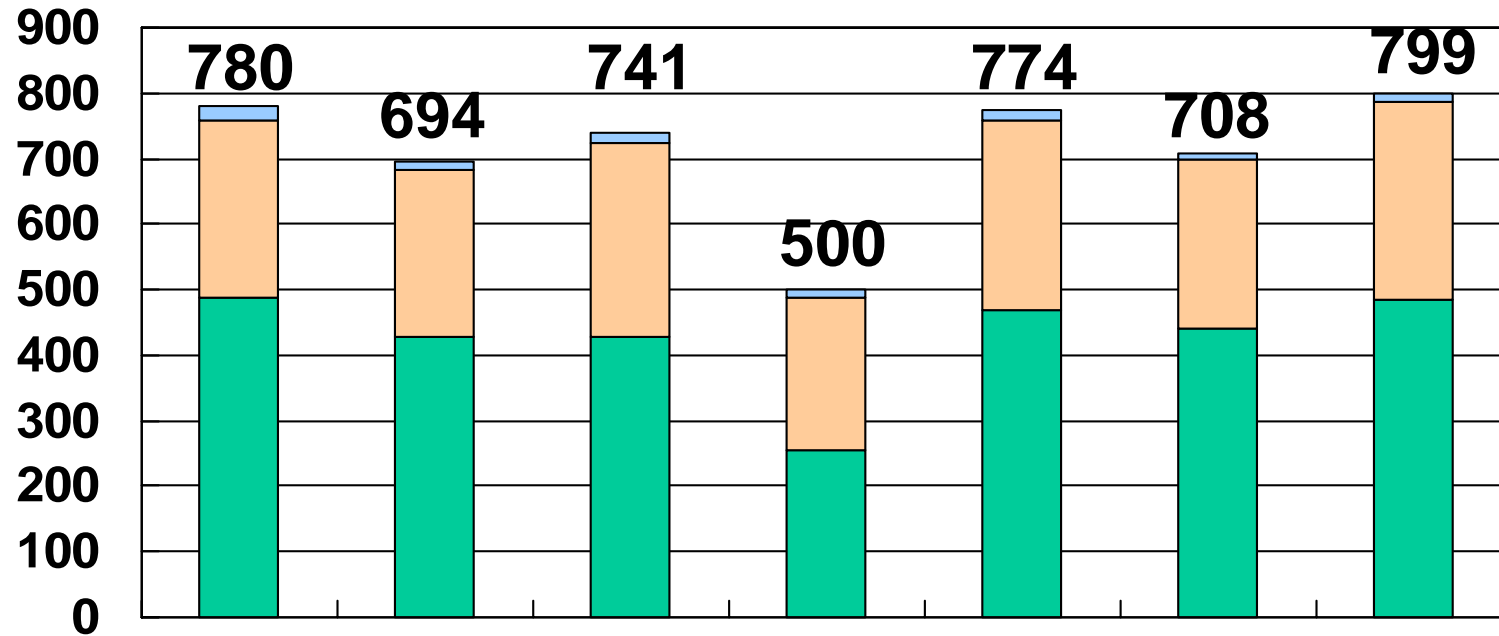
New&other	39	37	39	37	39	33	40
AA	217	212	213	221	230	241	229
BS	298	169	144	161	327	192	169

New&other	115	113	
AA	641	701	9.2%
BS	610	687	12.6%

# Order Backlog

Unit: Hundred millions of yen

Quarterly



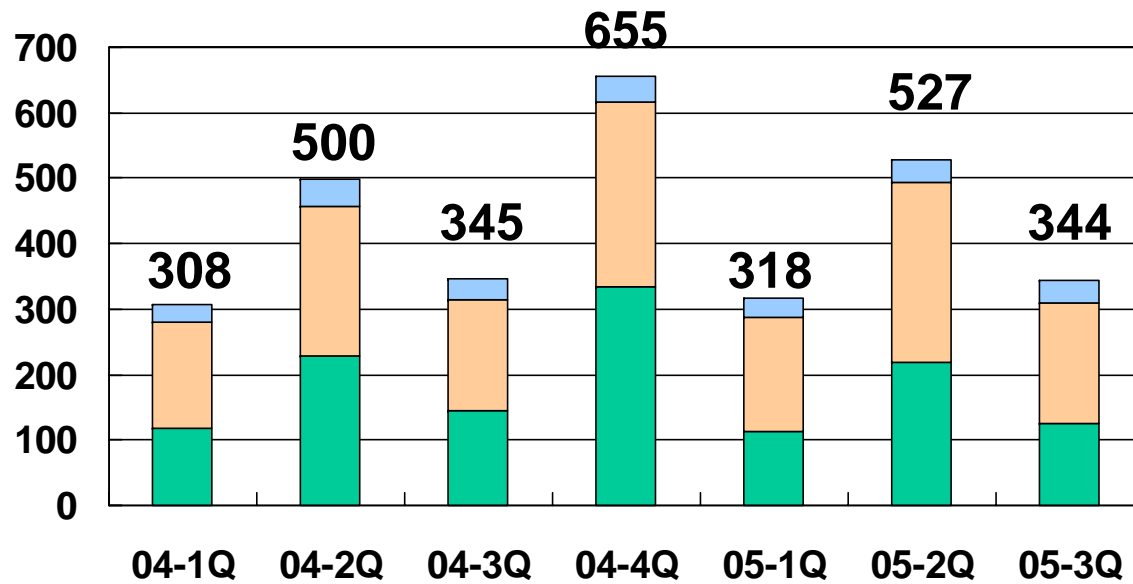
04-1Q 04-2Q 04-3Q 04-4Q 05-1Q 05-2Q 05-3Q

New&other	24	16	20	14	20	13	17
AA	270	253	296	235	291	258	303
BS	489	429	428	254	468	442	484

# Sales

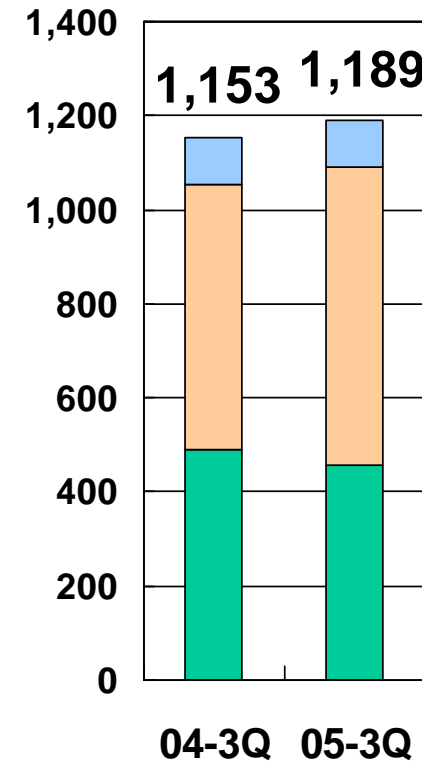
Unit: Hundred millions of yen

## Quarterly



## Cumulative

Difference



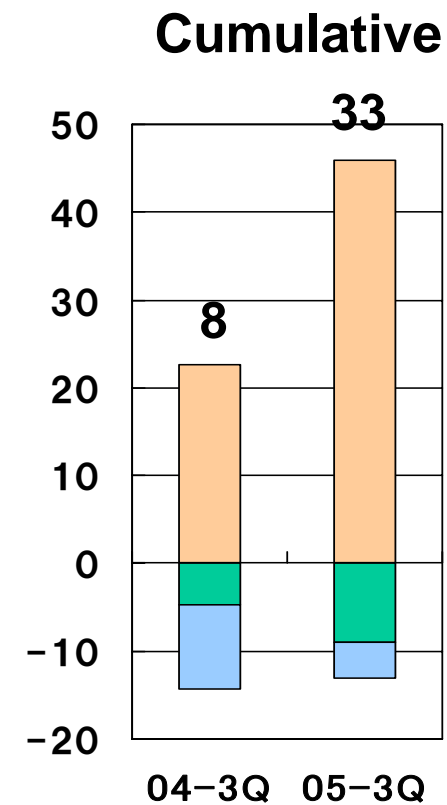
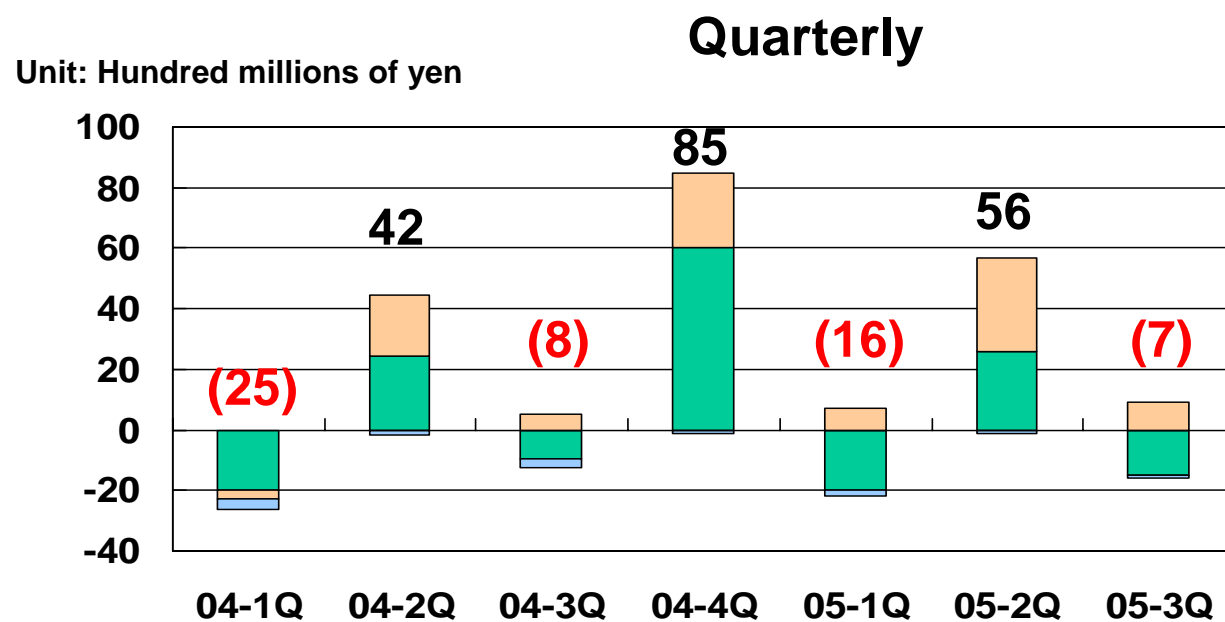
New&other	32	45	34	43	33	41	36
AA	163	229	170	282	174	275	184
BS	118	228	145	335	113	218	126

New&other	112	110
AA	562	633
BS	491	457

12.7%

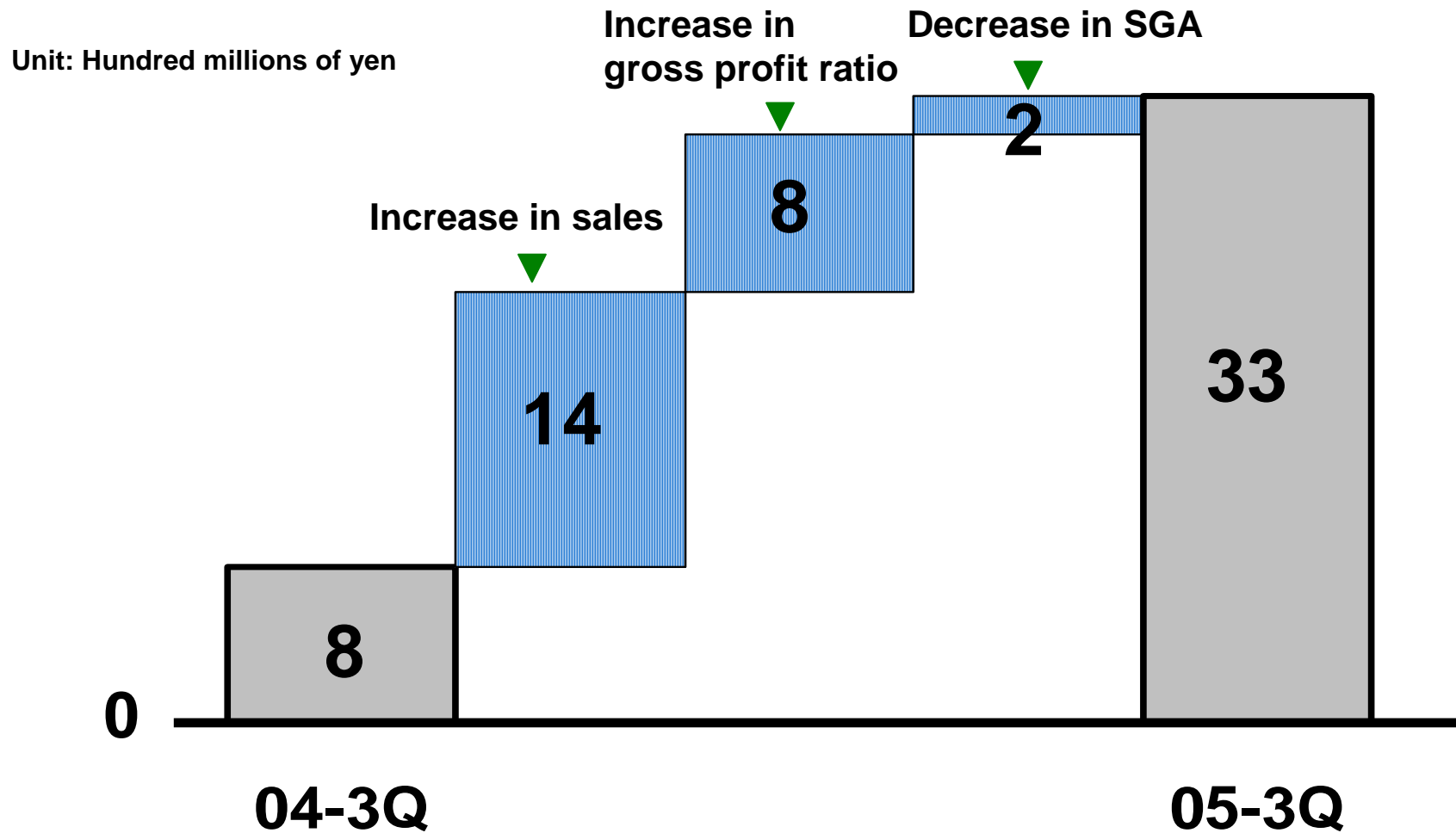
(6.9%)

# Operating Income



New&other	(3)	(2)	(3)	(2)	(2)	(1)	(1)	New&other	(8)	(5)
AA	(3)	20	5	25	7	31	9	AA	23	46
BS	(20)	24	(9)	60	(20)	26	(15)	BS	(5)	(9)

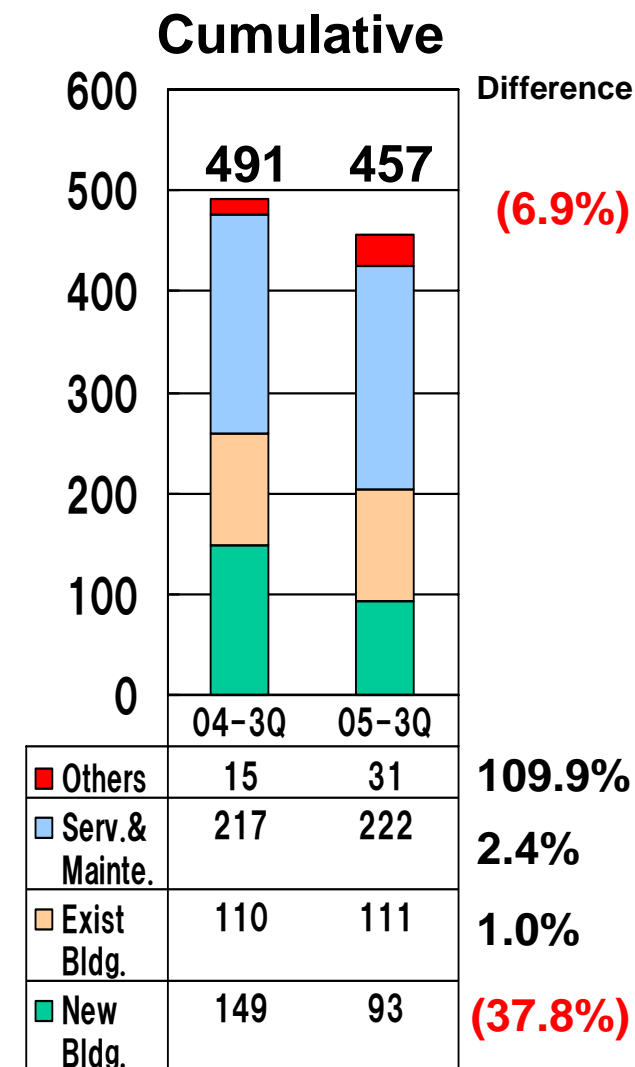
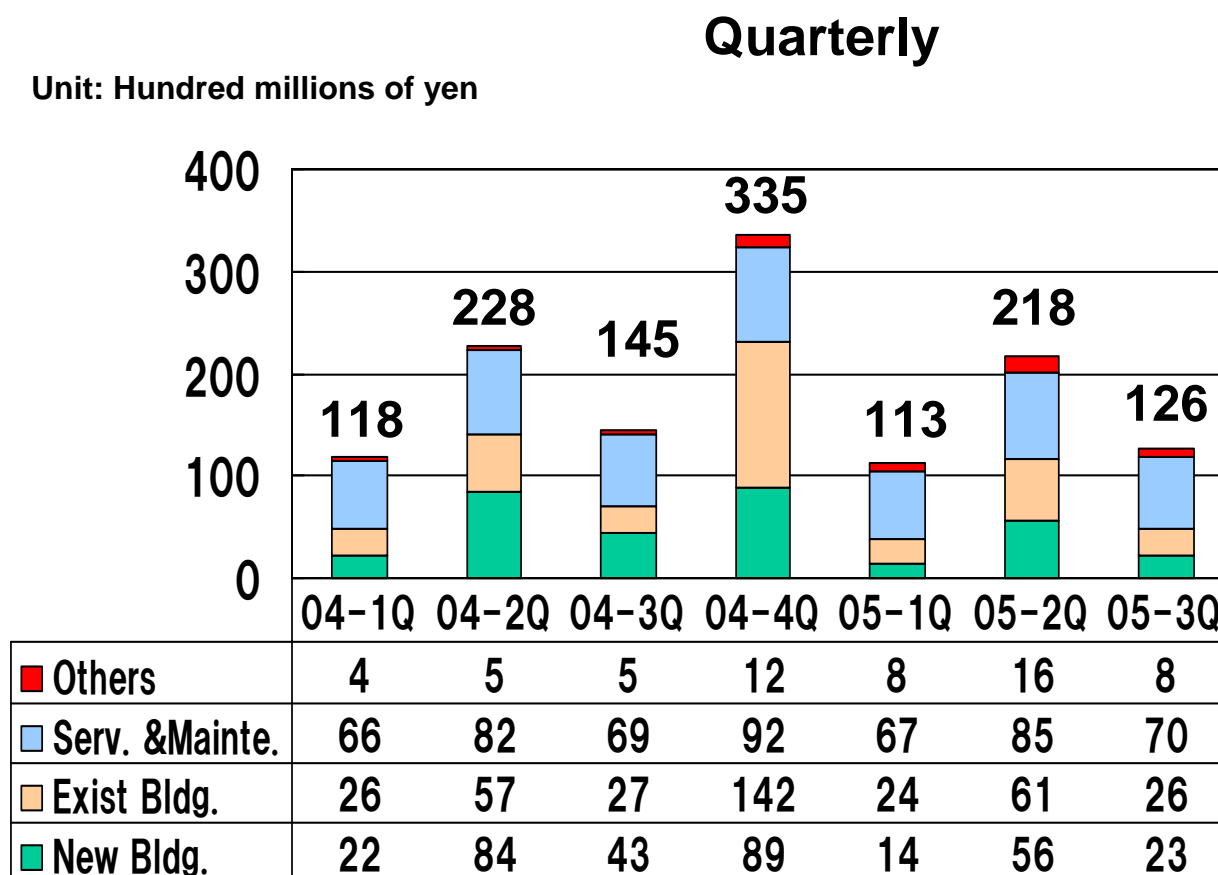
# Change in Operating Income





# Sales

## Building Systems Business

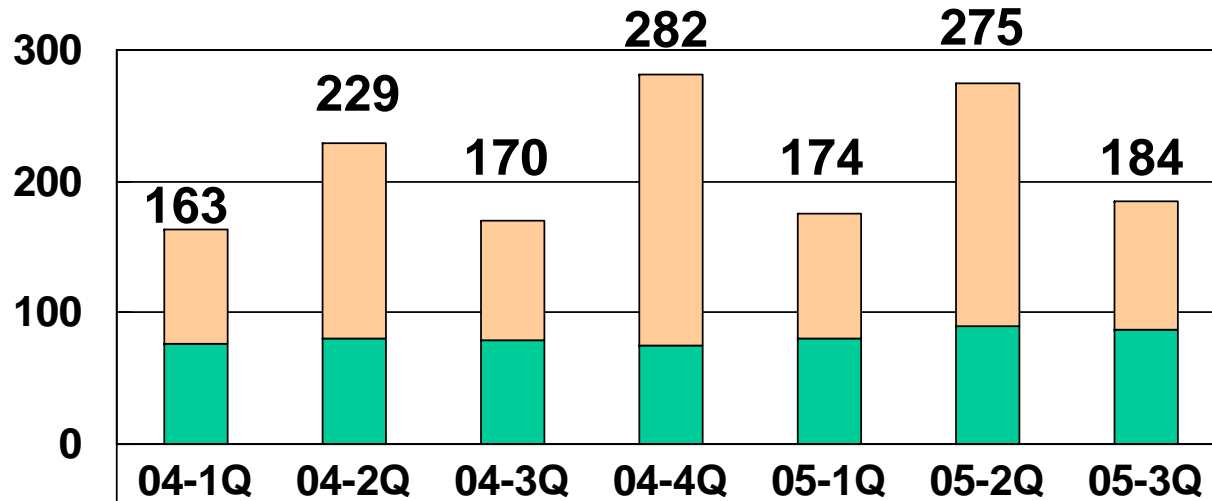


# Sales

## Advanced Automation Business

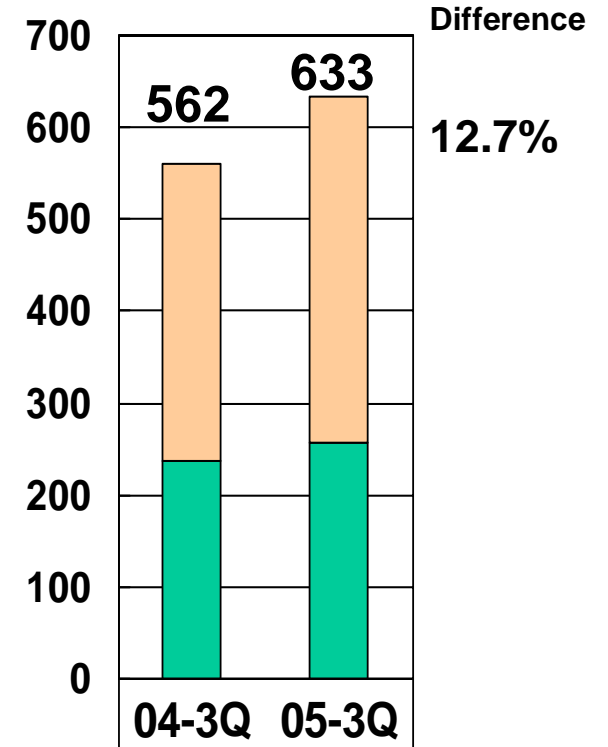
Quarterly

Unit: Hundred millions of yen



IA	86	148	91	206	94	185	98
CP	77	81	79	75	81	90	87

Cumulative



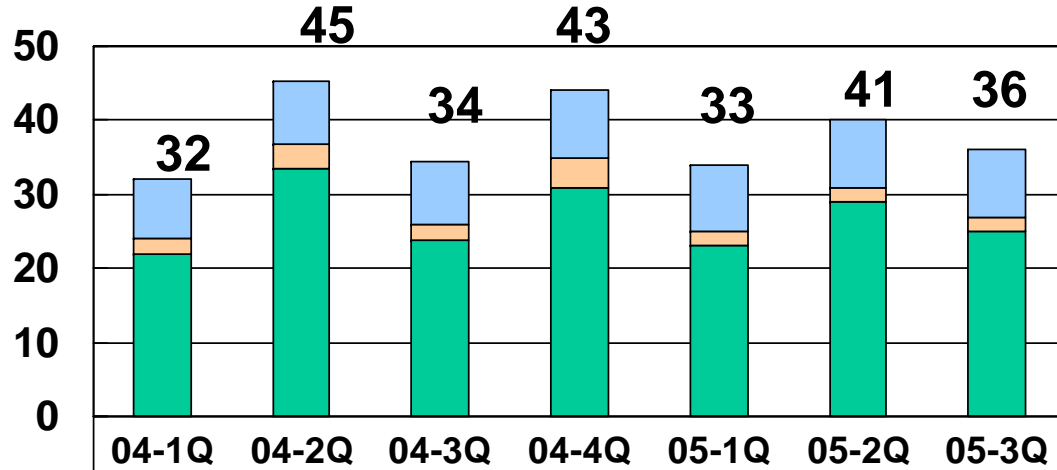
IA	325	376	15.8%
CP	237	257	8.6%

# Sales

## New & Other businesses

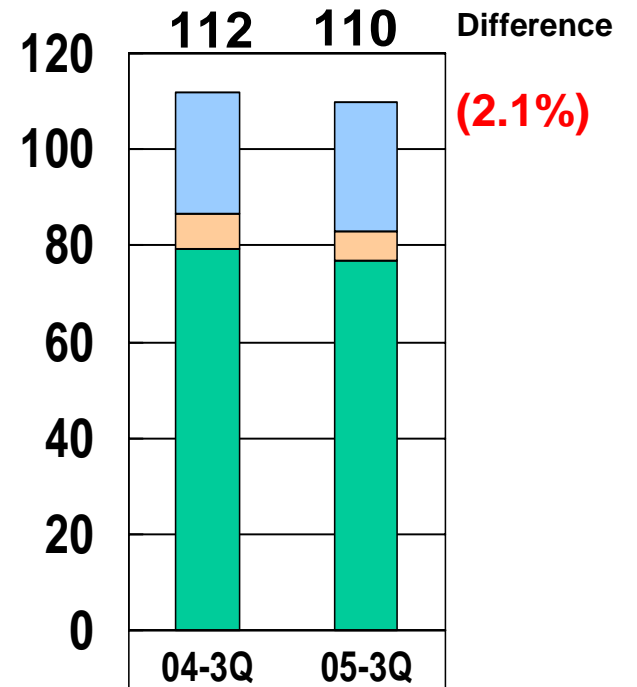
Quarterly

Unit: Hundred millions of yen



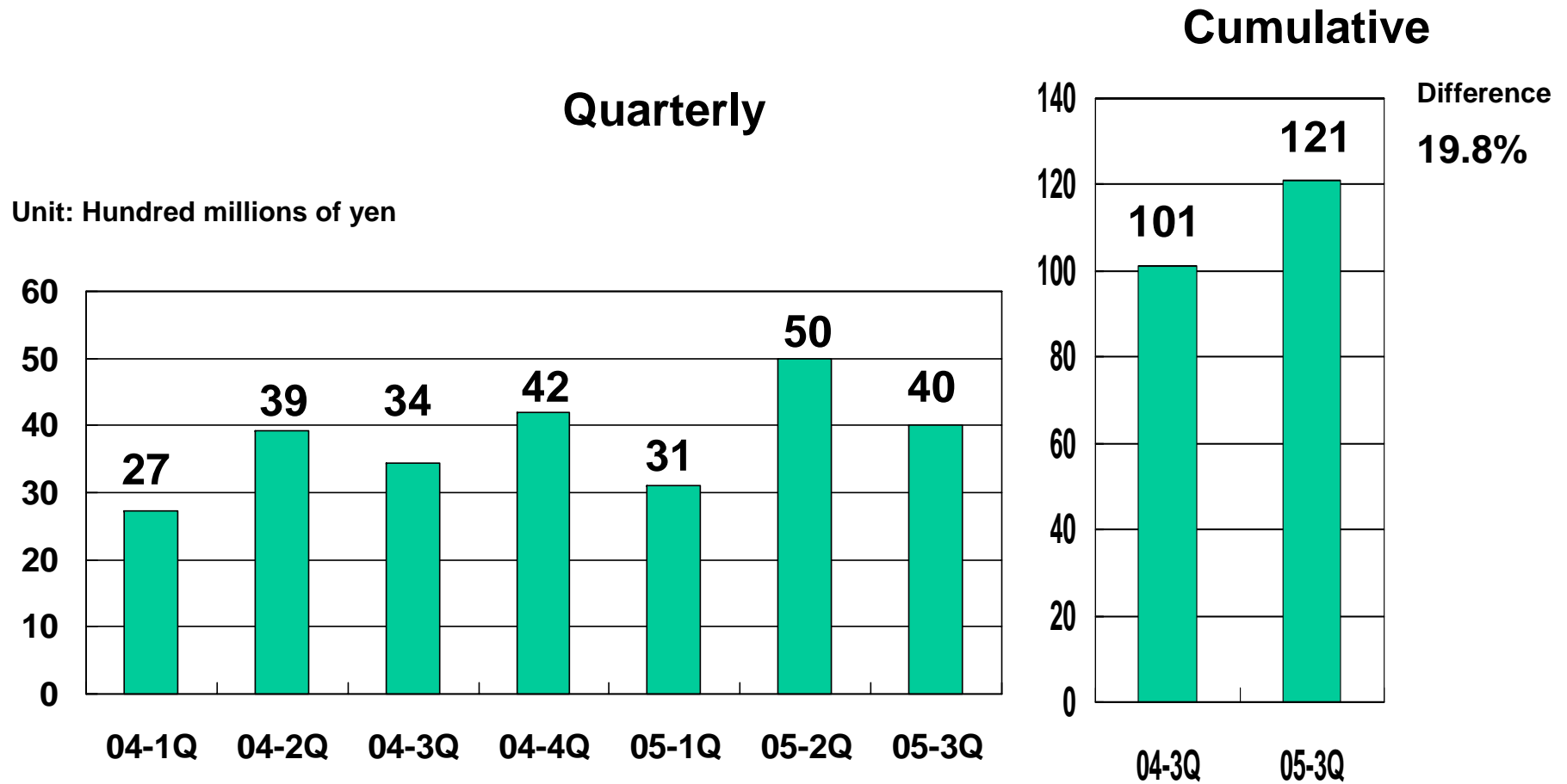
Care Serv.	8	8	9	9	9	9	9
Other New.	2	3	2	4	2	2	2
Others	22	33	24	31	23	29	25

Cumulative



Care Serv.	25	27	5.4%
Other New.	7	6	(14.1%)
Others	79	77	(3.3%)

# Overseas Sales



# Balance Sheets

(Millions of yen)

	<u>FY2004</u>	<u>FY2005</u>	<u>FY2005</u>	<u>Difference</u>	
	<u>2005/3</u>	<u>2005/9</u>	<u>2005/12</u>	<u>(05/12-05/9)</u>	<u>% Change</u>
Cash	38,319	27,031	19,817	(7,214)	(26.7)
Accounts rec. -trade	66,577	59,529	56,761	(2,768)	(4.6)
Inventories	16,455	17,478	25,629	8,150	46.6
Marketable securities	-	8,998	-	(8,998)	-
Net P.P.E.	15,075	14,642	14,975	333	2.3
Investment securities	14,475	16,638	29,545	12,907	77.6
Others	21,685	22,973	22,213	(761)	(3.3)
<b>Total Assets</b>	<b>172,586</b>	<b>167,290</b>	<b>168,940</b>	<b>1,650</b>	<b>1.0</b>
Accounts pay. -trade	30,595	25,658	27,318	1,660	6.5
S.T. borrowings and L.T. debt	5,830	5,200	4,964	(236)	(4.5)
Liability for employees' retirement benefits	11,493	11,445	11,617	172	1.5
Others	24,310	20,282	20,509	227	1.1
<b>Total liabilities</b>	<b>72,228</b>	<b>62,585</b>	<b>64,408</b>	<b>1,823</b>	<b>2.9</b>
Minority interest	510	596	650	54	9.1
Shareholders' equity	99,848	104,109	103,882	(228)	(0.2)
<b>Total</b>	<b>172,586</b>	<b>167,290</b>	<b>168,940</b>	<b>1,650</b>	<b>1.0</b>