

February 6, 2006

# Consolidated Financial Results

for the Third Quarter of Fiscal Year 2006

(April 1, 2006 to December 31, 2006)

\* The figures given for this quarter are not audited.

\* Figures are rounded off

**Yamatake Corporation**

**azbil**

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# Operating Results



## < Quarterly >

Millions of yen

	FY05 3Q (Oct. - Dec.,2005)	FY06 3Q (Oct. - Dec.,2006)	Difference	% Change
Orders	43,450	55,849	12,399	28.5
Net sales	34,363	47,869	13,506	39.3
Gross profit	13,653	17,548	3,895	28.5
<i>% to Net sales</i>	39.7	36.7	(3.1)	
Operating income	(736)	402	1,137	—
<i>% to Net sales</i>	(2.1)	0.8	3.0	
Recurring income	(560)	558	1,118	—
Income before income taxes and minority interest	(845)	499	1,344	—
Net income	(804)	(84)	720	—
Total assets	168,940	211,286	42,346	25.1
Shareholders' equity	103,882	110,464	6,582	6.3

# Operating Results



## < Comparison of FY06 1Q-3Q with FY05 1Q-3Q >

Millions of yen

	FY05 1Q-3Q (Apr. - Dec.,2005)	FY06 1Q-3Q (Apr. - Dec.,2006)	Difference	% Change
Orders	148,761	184,958	36,197	24.3
Net sales	118,896	152,142	33,246	28.0
Gross profit	46,334	55,144	8,810	19.0
<i>% to Net sales</i>	39.0%	36.2%	(2.7)	
Op. income	3,322	5,761	2,439	73.4
<i>% to Net sales</i>	2.8	3.8	1.0	
Recurring income	3,734	6,196	2,462	66.0
Income before income taxes and minority interest	5,715*	6,065	350	6.1
Net income	3,072	3,215	143	4.7

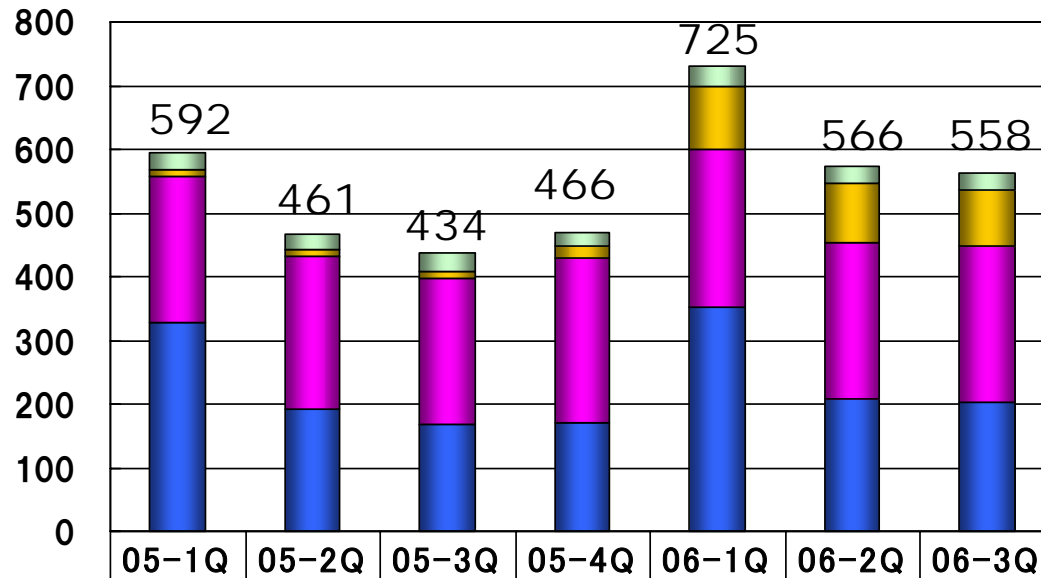
\* In fiscal 2005, the extraordinary gain was incurred by the land sale of part of the site of Yamatake's Industrial Operations Tokyo office and sales of investment securities .

# Orders



## < Quarterly >

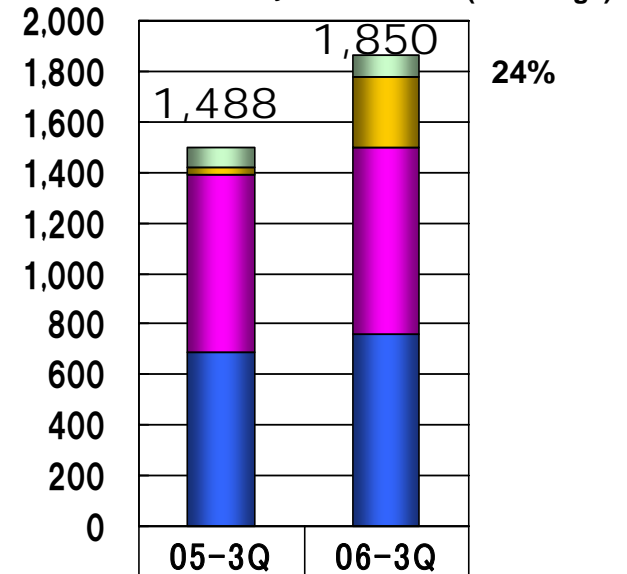
Hundred millions of yen



	05-1Q	05-2Q	05-3Q	05-4Q	06-1Q	06-2Q	06-3Q
Others busi.	29	23	29	23	32	26	26
LA	10	10	11	18	97	95	88
AA	230	241	229	257	248	246	245
BA	327	192	169	172	353	207	203

## < Cumulative >

Hundred millions of yen (% Change)



	05-3Q	06-3Q	% Change
Others busi.	81	84	3%
LA	31	280	793%
AA	701	739	6%
BA	687	762	11%

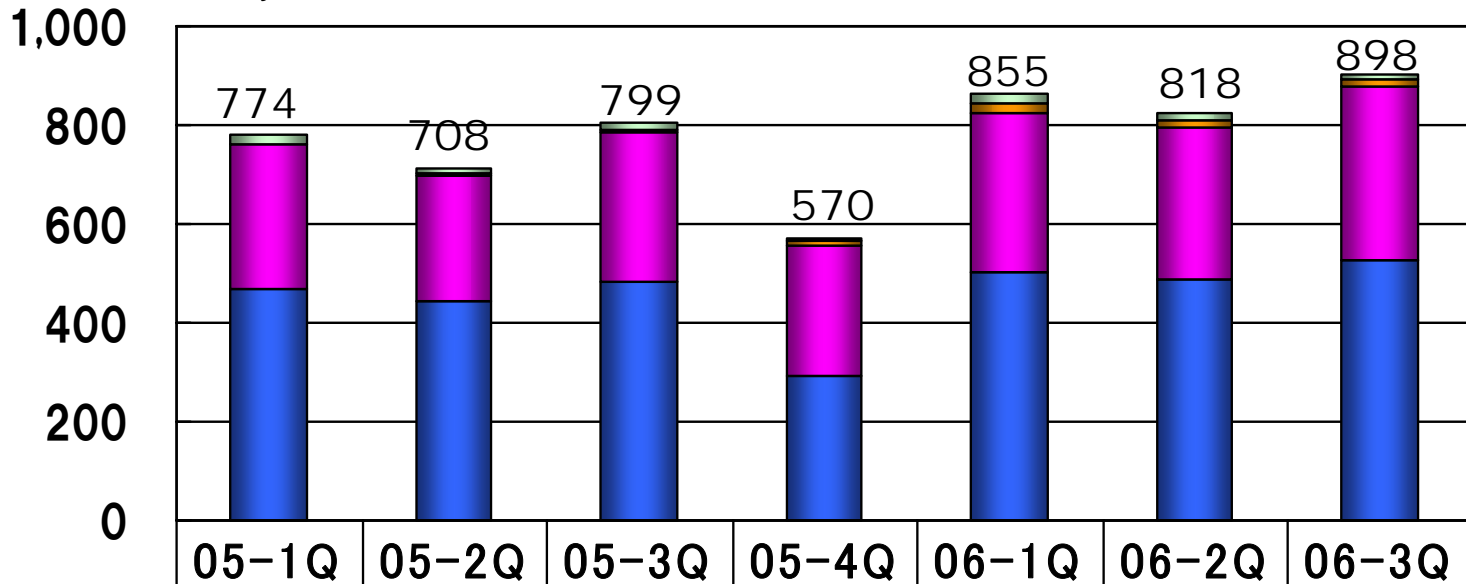
LA: Life Automation Business  
 AA: Advanced Automation Business  
 BA: Building Automation Business

# Orders Backlog



< Quarterly >

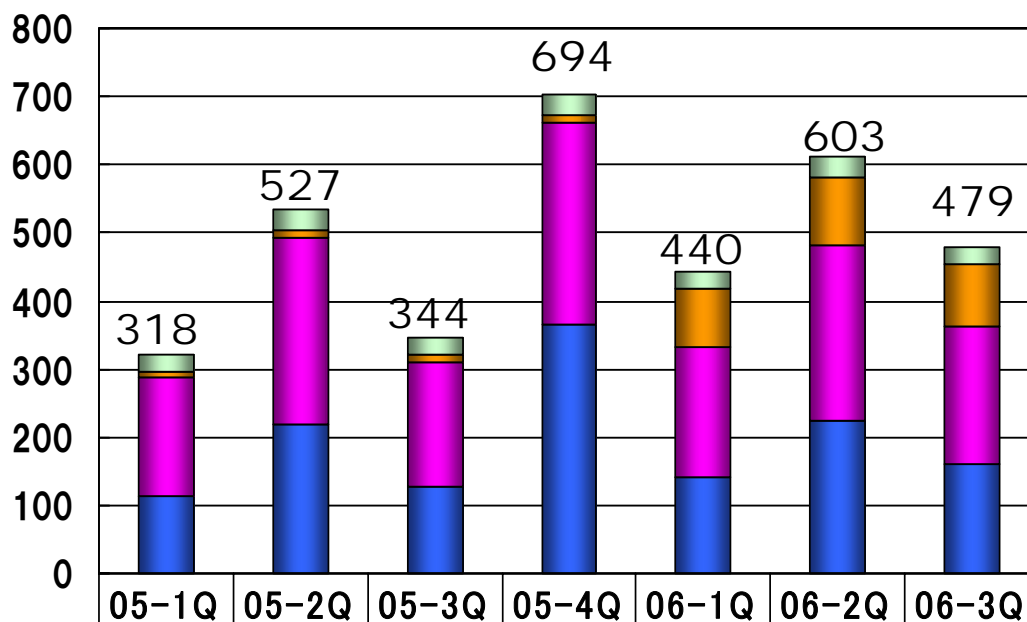
Hundred millions of yen



	05-1Q	05-2Q	05-3Q	05-4Q	06-1Q	06-2Q	06-3Q
Others busi.	16	9	13	9	18	14	13
LA	4	4	4	9	19	15	13
AA	291	258	303	263	320	307	349
BA	468	442	484	292	504	487	529

## < Quarterly >

Hundred millions of yen

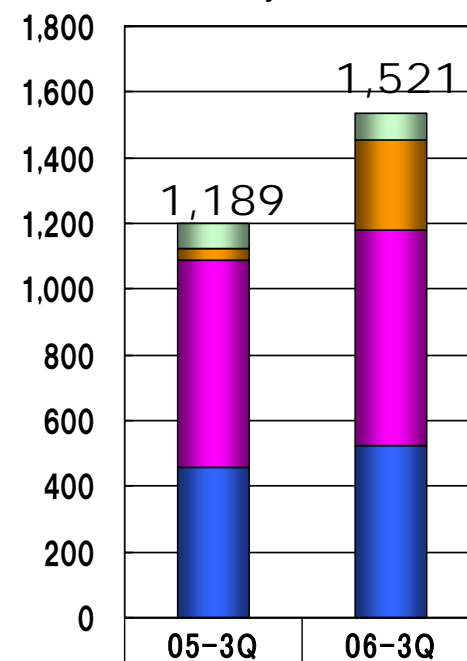


	05-1Q	05-2Q	05-3Q	05-4Q	06-1Q	06-2Q	06-3Q
Others busi.	23	29	25	28	24	29	27
LA	10	12	11	12	87	99	90
AA	174	275	184	297	191	259	203
BA	113	218	126	365	141	224	160

## < Cumulative >

Hundred millions of yen

(% Change)

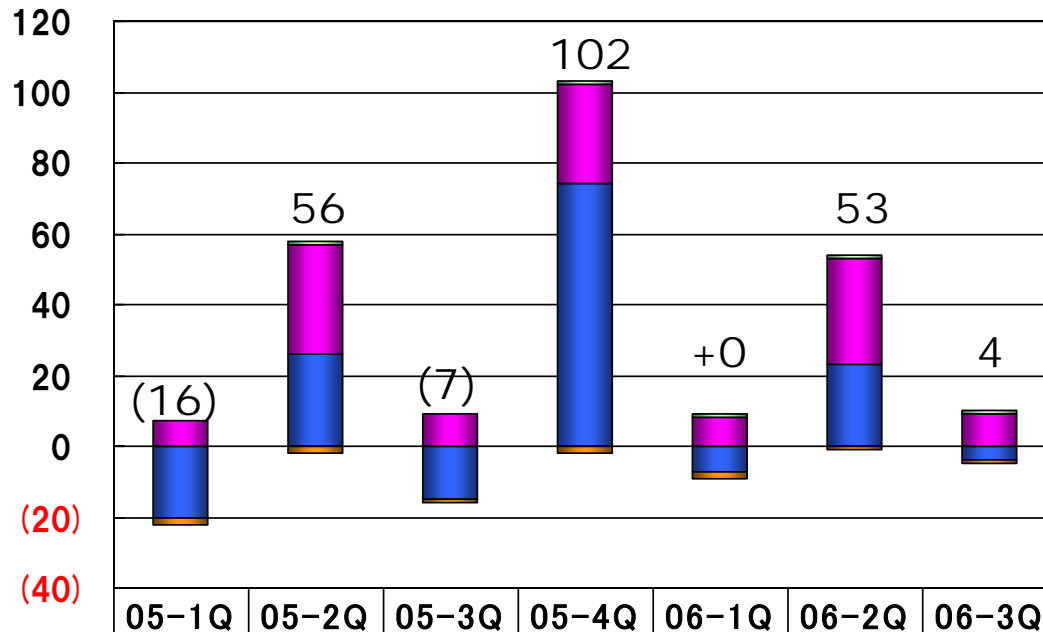


	05-3Q	06-3Q	(% Change)
Others busi.	77	80	4%
LA	33	276	739%
AA	633	653	3%
BA	457	525	15%

# Operating Income

## < Quarterly >

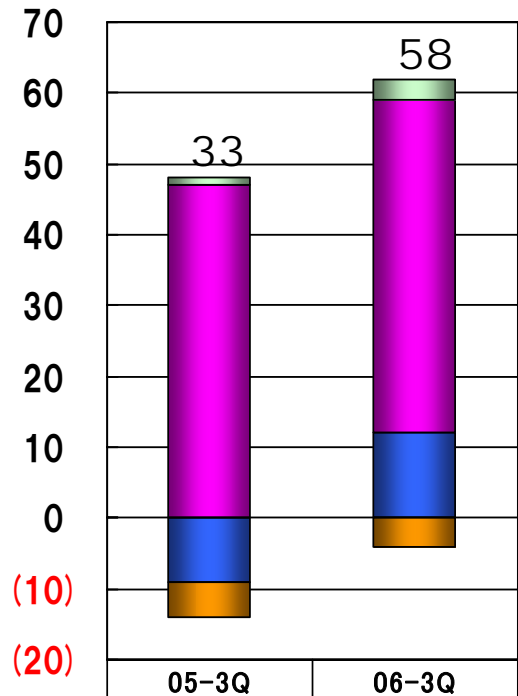
Hundred millions of yen



	05-1Q	05-2Q	05-3Q	05-4Q	06-1Q	06-2Q	06-3Q
Others busi.	0	1	0	1	1	1	1
LA	(2)	(2)	(1)	(2)	(2)	(1)	(1)
AA	7	31	9	28	8	30	9
BA	(20)	26	(15)	74	(7)	23	(4)

## < Cumulative >

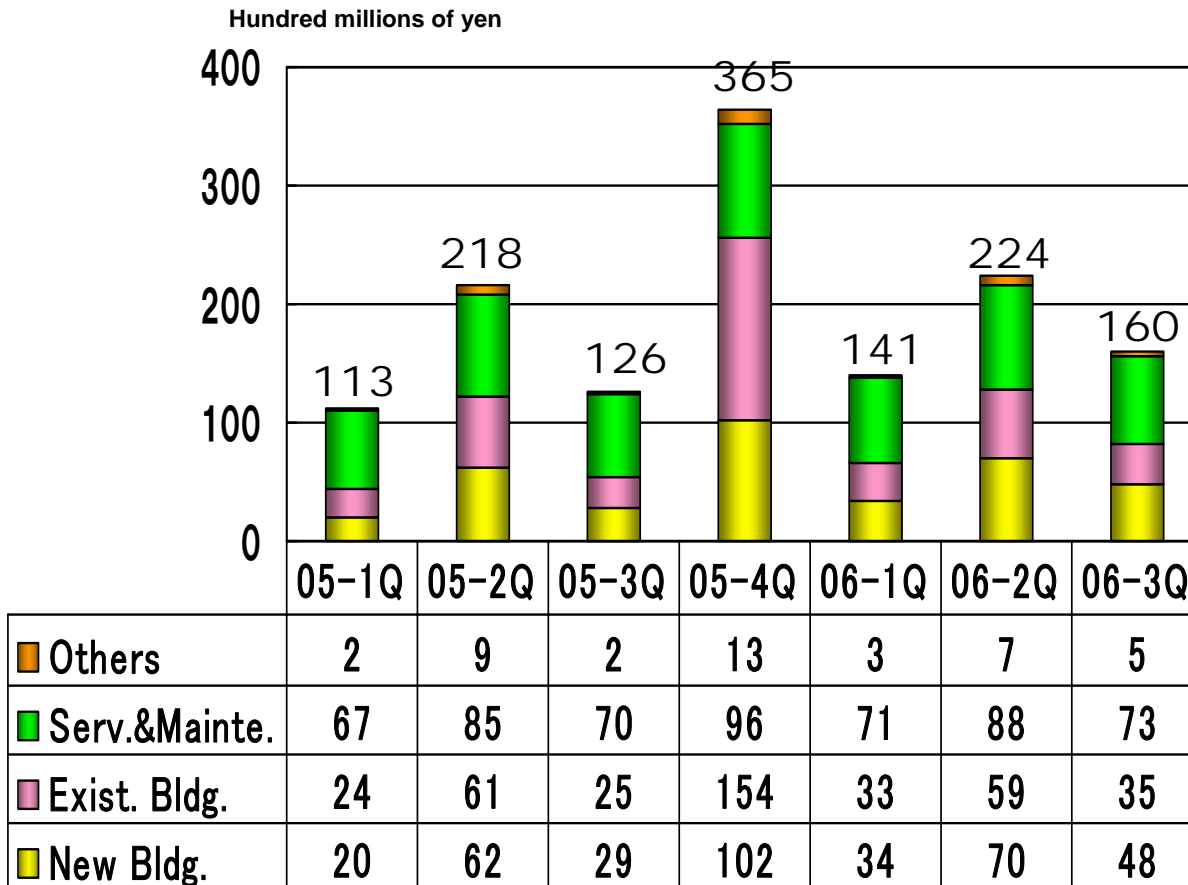
Hundred millions of yen



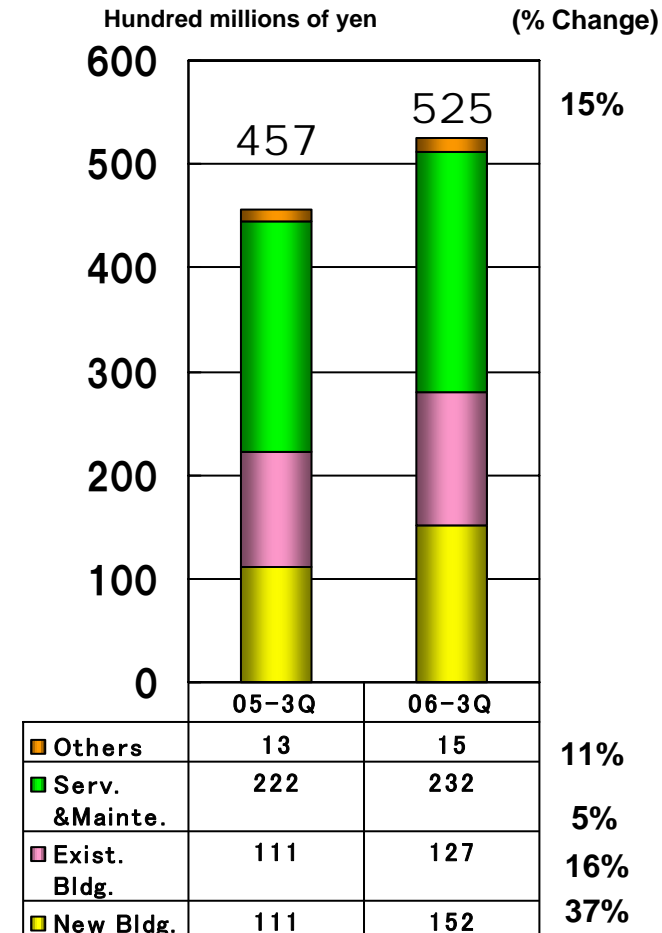
	05-3Q	06-3Q
Others busi.	1	3
LA	(5)	(4)
AA	47	47
BA	(9)	12

# Sales for Building Automation Business **azbil**

## < Quarterly >



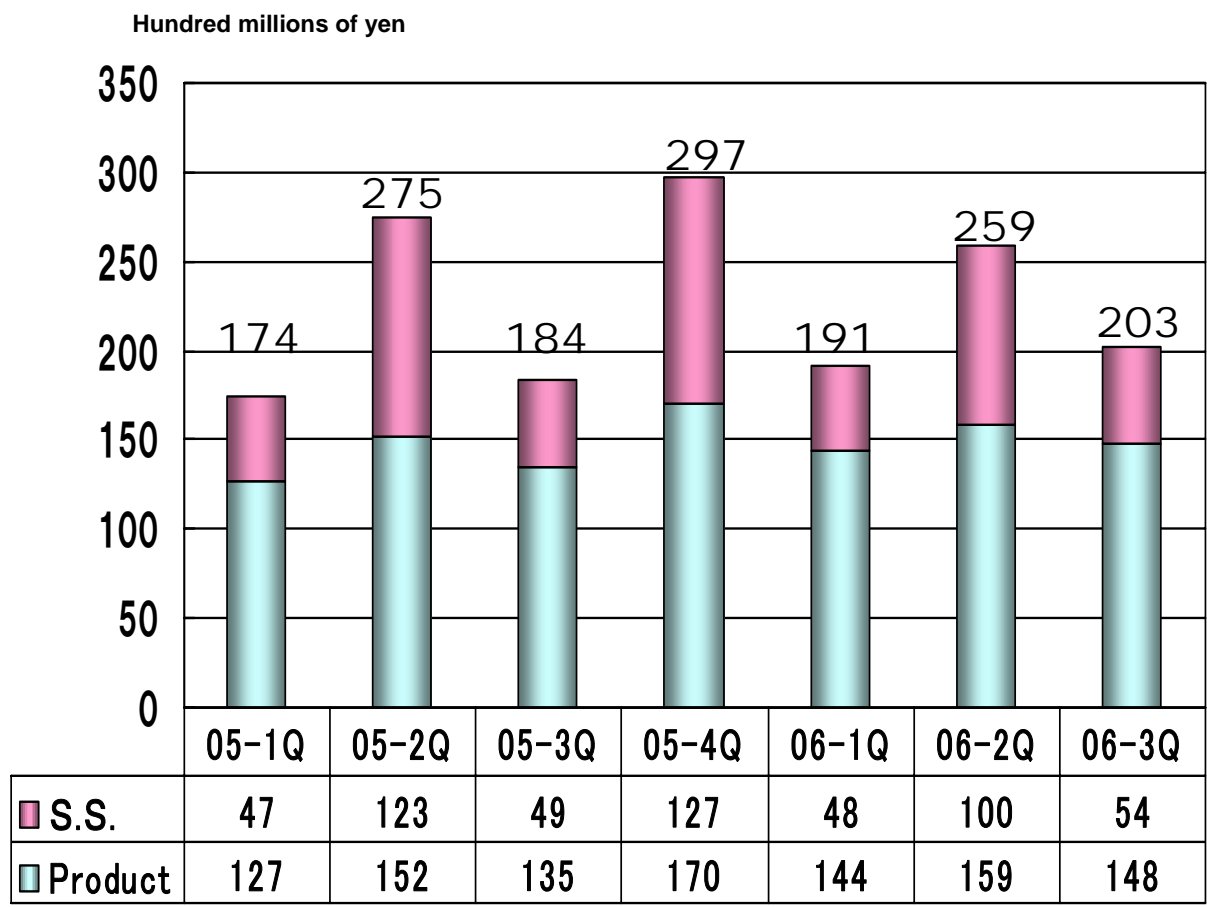
## < Cumulative >



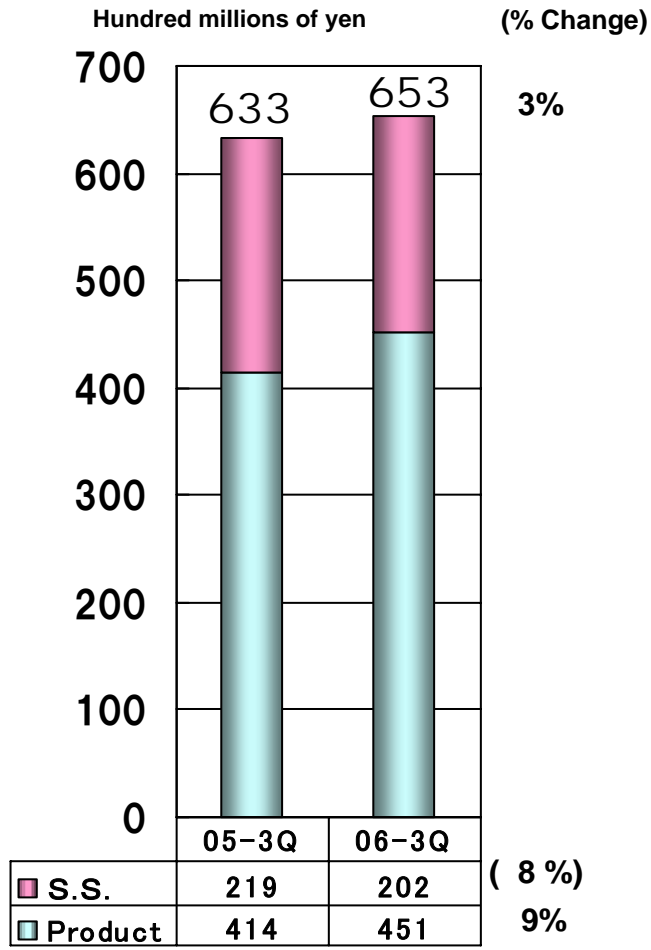


# Sales for Advanced Automation Business *azbil*

## < Quarterly >



## < Cumulative >

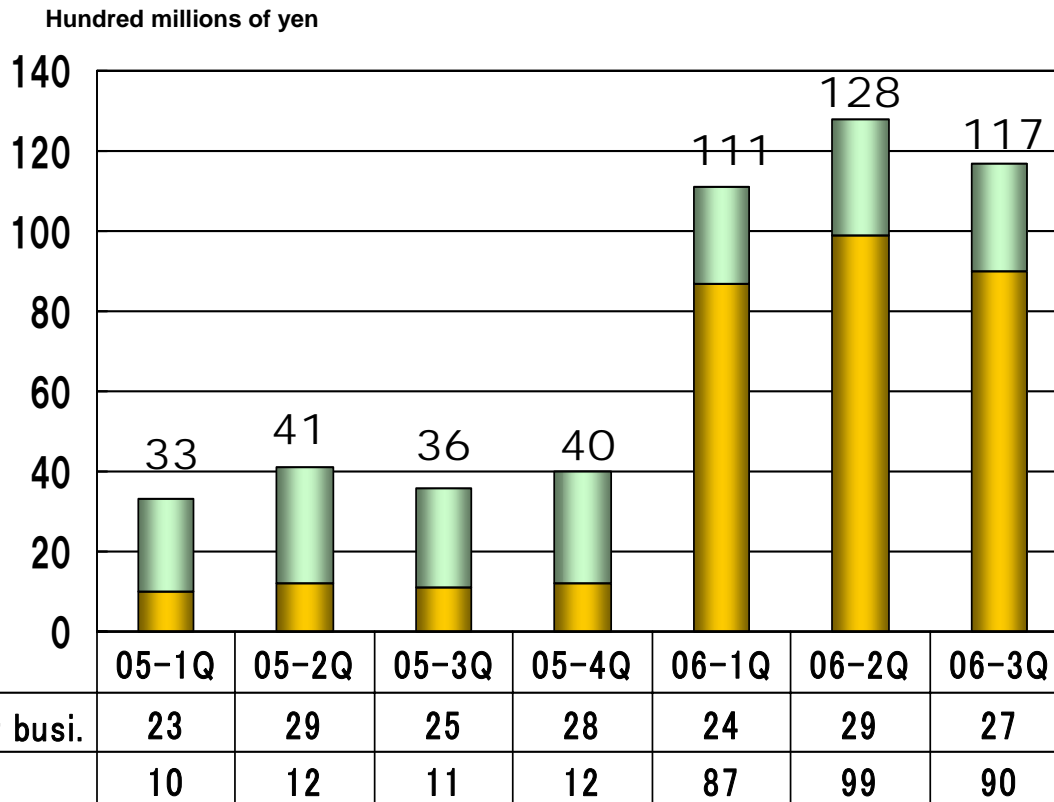


S.S.: Solution Service

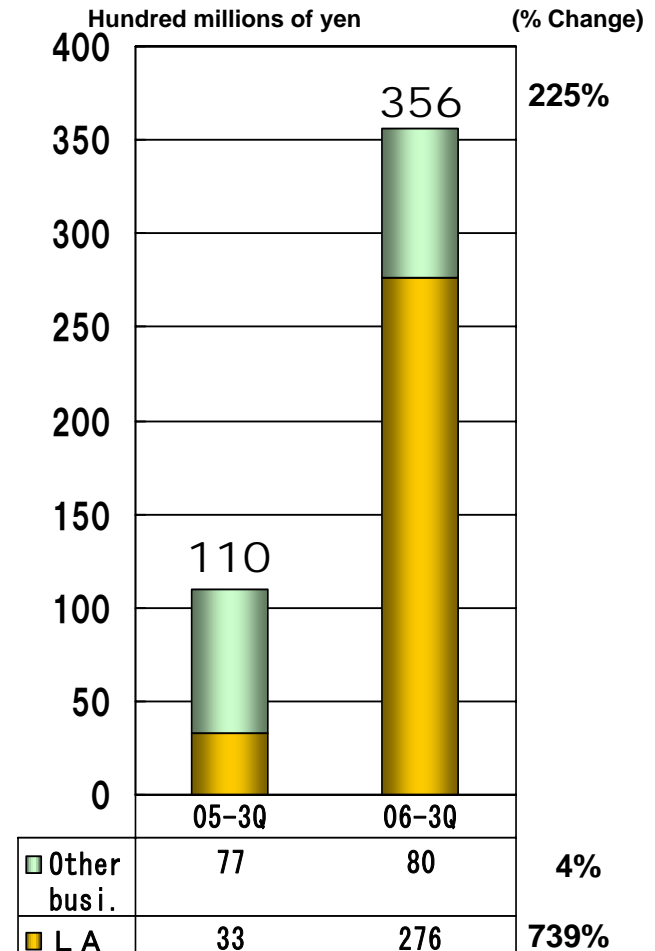
# Sales for LA & Other businesses



## < Quarterly >



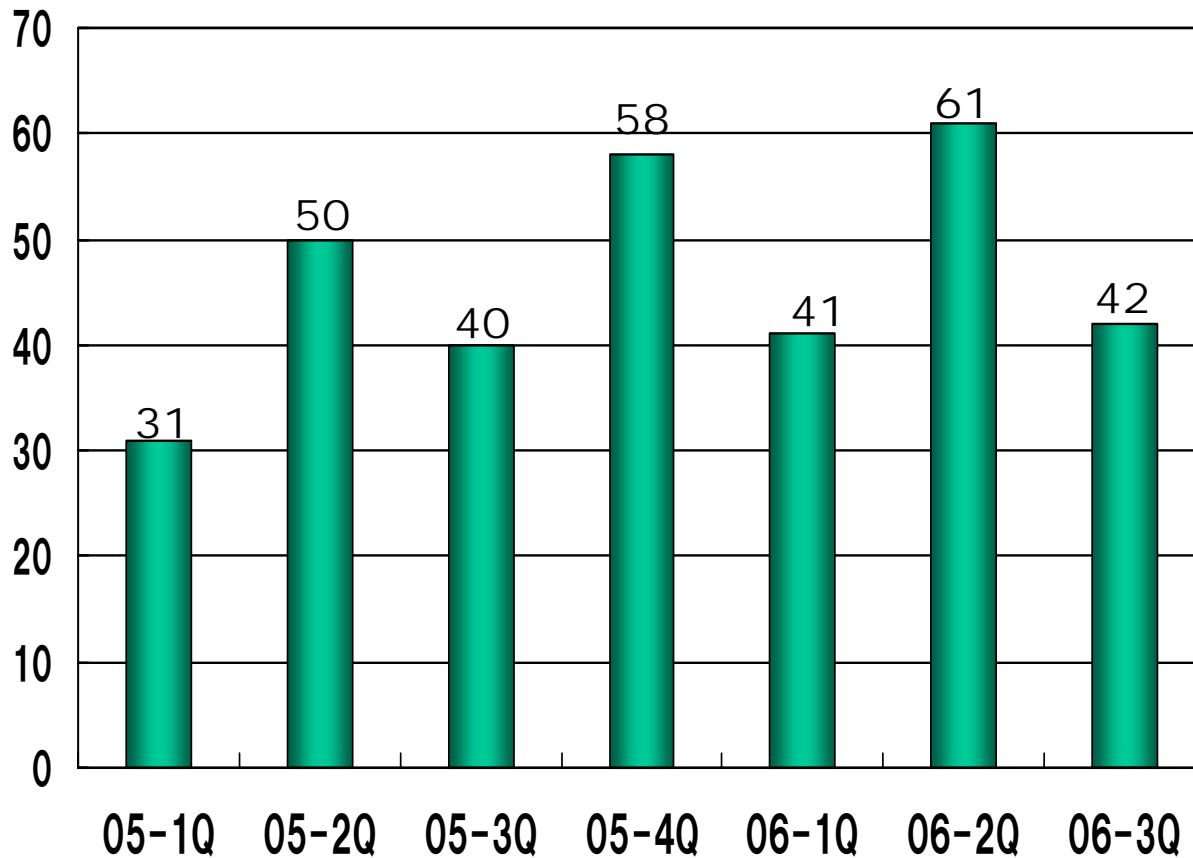
## < Cumulative >



# Overseas Sales

### < Quarterly >

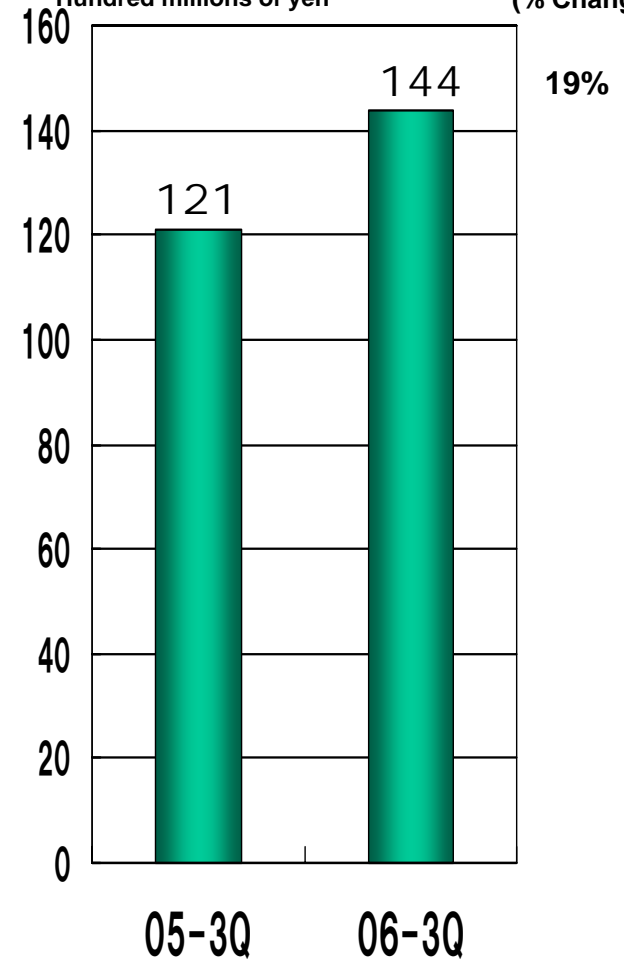
Hundred millions of yen



### < Cumulative >

Hundred millions of yen

(% Change)



# Balance Sheets

Millions of yen

	FY2005 2006/3	FY2006 2006/9	FY2006 2006/12	06/12-06/9	%
Cash	28,380	22,759	20,956	(1,803)	(7.9)
Accounts receivable	79,508	73,421	67,727	(5,694)	(7.8)
Marketable securities	2,499	2,997	2,997	0	-
Inventories	21,248	24,897	33,171	8,274	33.2
Net P.P.E.	31,023	30,843	32,058	1,215	3.9
Investment securities	23,575	21,781	22,748	967	4.4
Others	31,649	30,323	31,629	1,306	4.3
<b>Total Assets</b>	<b>217,882</b>	<b>207,022</b>	<b>211,286</b>	<b>4,264</b>	<b>2.1</b>
Accounts payable	38,688	34,142	37,269	3,127	9.2
S.T. borrowings and L.T. debt	21,869	21,104	21,540	435	2.1
Liability for employees' retirement benefits	16,269	16,305	16,221	(84)	(0.5)
Others	29,516	23,957	25,793	1,836	7.7
<b>Total Liabilities</b>	<b>106,342</b>	<b>95,509</b>	<b>100,822</b>	<b>5,313</b>	<b>5.6</b>
Minority interests	683	693			
<b>Total Shareholders' equity</b>	<b>110,858</b>	<b>110,819</b>			
<b>Total Liabilities &amp; shareholders' equity</b>	<b>217,883</b>	<b>207,021</b>			
Shareholders' equity			102,745		
Evaluation & translation adjustments			6,693		
Minority interests			1,025		
<b>Total net assets</b>			<b>110,464</b>		
<b>Total liabilities &amp; net assets</b>			<b>211,286</b>		